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4/13/2017 16:13 Shonali Burke 4/13/2017 16:13 Howard 4/13/2017 16:14 @Serena 4/13/2017 16:14 @Serena 4/13/2017 16:14 @Serena 4/13/2017 16:14 @Serena 4/13/2017 16:15 @Serena 4/13/2017 16:15 Wesha 4/13/2017 16:15 @Serena

4/13/2017 16:15 Erica Hurtt 4/13/2017 16:15 Elise Perkins 4/13/2017 16:15 Keosha 4/13/2017 16:15 Shonali Burke 4/13/2017 16:16 Howard 4/13/2017 16:16 Shonali Burke 4/13/2017 16:16 Tressa Robbins âœ" 4/13/2017 16:16 Shonali Burke 4/13/2017 16:16 Shonali Burke 4/13/2017 16:16 Emma Hawes 4/13/2017 16:17 @Serena 4/13/2017 16:17 Elise Perkins 4/13/2017 16:17 @Serena 4/13/2017 16:17 @Serena 4/13/2017 16:18 Keosha 4/13/2017 16:18 Erica Hurtt 4/13/2017 16:18 Business Wire 4/13/2017 16:18 Shonali Burke 4/13/2017 16:19 Keosha 4/13/2017 16:19 Shonali Burke 4/13/2017 16:19 @Serena 4/13/2017 16:19 Shonali Burke 4/13/2017 16:19 Erica Hurtt 4/13/2017 16:19 Business Wire 4/13/2017 16:20 Shonali Burke 4/13/2017 16:20 @Serena 4/13/2017 16:20 @Serena 4/13/2017 16:20 Elise Perkins 4/13/2017 16:20 Howard 4/13/2017 16:20 @Serena 4/13/2017 16:21 Shonali Burke 4/13/2017 16:21 @Serena 4/13/2017 16:21 Keosha 4/13/2017 16:21 Keosha 4/13/2017 16:22 Erica Hurtt

Q2: How do financial PR / #IR differ, when it comes to the practice of #PR? #measurePR

A1 - I work in government after many years in corporate communications and #PR for major brands, agencies and in-house. #measurepr

A2) #PR + #IR do different jobs but ladder into business goals. PR focuses on the business IR focuses on the value of the stock. #measurePR

A2) Different audiences. #PR supports sales via engagement with reporters and consumers, #IR focuses on stock health #measurePR

A2) #PR pros use measurement to show impact on company revenue, #IR focuses on monitoring to manage stock price changes #measurePR

A2) #IR pros' core audiences include analysts and those who buy stock based on product sales results #measurePR

A2) Both #IR + #PR must watch competitors, monitor the industry and share the company message but to different audiences. #measurePR

A1 cont: I âxī, #housing. Focusing on readying the world for Millennial homeownership. Sharing my own story https://t.co/fbaaHOWdJv #measurePR

A2) While #PR audiences may focus product features to drive sales, #IR audiences focus on how sales drives the health of the org. #measurePR A2 IR targets current and potential investors – a smaller audience. #PR

IMO is broader but my focus is not IR. #measurePR

A2: Possibly more rules to follow re: what you can say over social...although PR pros should always proceed with caution. #measurePR https://t.co/TPmeuEx

A2: The basic rule of #PR apply no matter the field, but Financial PR requires true field expertise. Youre a SME on these issues. #measurePR

MT @Keosha A1 I <3 #housing. Focusing on readying the world for Millennial homeownership. my own story https://t.co/Vg54ZtsaKE #measurePR

A2 - The audience and the message. #IR has a business focus. #measurepr

RT @hcwilliams3 A2 - The audience and the message. #IR has a business focus. #measurepr

RT @ep_comms: A2: Possibly more rules to follow re: what you can say over social...although PR pros should always proceed with ca…

RT @ericahurtt A2 IR targets current and potential investors â€" a smaller audience. #PR IMO is broader but my focus is not IR. #measurePR

Q3: When we #measurePR well, we're tying to biz results. Is that easier/more difficult in financial #PR / #IR?

@shonali A2. Alot of withholding information to avoid trouble with the SEC (not the sports conference) & mp; worried financial stakeholders. #measurePR

A3) Not easier/harder to measure depending on your #PR or #IR role, but what and why you are monitoring is different. #measurePR

A3: Depends. For associations selling memberships, tying it to legislative or regulatory wins is key, but more difficult. #measurePR https://t.co/Zos5pGQvMC

A3) Both #PR and #IR teams must look for information that will affect their company's reputation. Few #IR teams actually do this. #measurePR

A3) In #PR, you monitor discussions that drive to sales goals. In #IR you monitor discussions to ensure brand and stock safety #measurePR

@Serena I was always the kid who was in trouble for talking too much. And then I found a grown up job that requires exactly that!! #measurepr

A3 Much of my work is aimed at getting materials in the right hands and spurring action through messaging and comms. #measurePR

RT @shonali: Q2: How do financial PR / #IR differ, when it comes to the practice of #PR? #measurePR

Re A3 @Serena I *do* get what you're saying, but #PR *also* ties to reputation, etc. (not just sales). So doesn't it impact #IR ? #measurepr

A3: No guaranteed results in #PR or financial, making the need for strong relationships within the biz and with the press a reg. #measurePR

RT @ericahurtt A3 Much of my work is aimed at getting materials in the right hands, spurring action through messaging and comms. #measurePR

BIG!! Many teams forget to look at what is happening in politics when creating a measurement program!! #measurepr https://t.co/EO3LqD9M65

RT @Keosha A3: No guaranteed results in #PR or financial, making the need for strong relationships within the biz & press a req. #measurePR

A3 Another consideration #measurePR: fin srvs are highly regulated. Have to do risk/reward calculations when contemplating PR.

RT @shonali: Q3: When we #measurePR well, we're tying to biz results. Is that easier/more difficult in financial #PR / #IR?

MT @ericahurtt A3 fincl srvs are highly regulated. Have to do risk/reward calculations when contemplating PR. #measurepr

Yes, you are right. But PR must first ladder to business goals which tend to be sales oriented, BUT rep monitoring is A MUST #measurepr https://t.co/7xI0Trli

RT @ericahurtt: A3 Another consideration #measurePR: fin srvs are highly regulated. Have to do risk/reward calculations when contemplating…

EXACTLY! @ericahurtt, @Keosha and myself all participated in several #reputation building programs...and they ain't cheap! #MeasurePR https://t.co/RZtXk

A3 -The measurements in #PR and #IR are different, so its hard to compare. One is looking at the overall view of the company #measurepr

RT @hcwilliams3: A2 - The audience and the message. #IR has a business focus. #measurepr

MT @hcwilliams3 A3 The measurements in #PR & #IR are different, so hard to compare. One is looking at overall view of the co.. #measurepr

RT @ep comms: EXACTLY! @ericahurtt, @Keosha and myself all participated in several #reputation building programs...and they ain't…

RT @shonali: MT @ericahurtt A3 fincl srvs are highly regulated. Have to do risk/reward calculations when contemplating PR. #measurepr

RT @ep_comms: EXACTLY! @ericahurtt, @Keosha and myself all participated in several #reputation building programs...and they ain't…

IMO many victories are things you cannot measure in #PR and #IR or want to discuss publicly #measurePR The ongoing challenge https://t.co/PpaHJJoCMp

4/13/2017 16:22 Shonali Burke	@Serena I'd say they're "revenue" oriented v. "sales" oriented. Subtle but imp difference. A3 And I'm not trying to argue! #measurepr
4/13/2017 16:23 @Serena	RT @ericahurtt: IMO many victories are things you cannot measure in #PR and #IR or want to discuss publicly #measurePR The ongoing…
4/13/2017 16:23 Keosha	@ep_comms @ericahurtt i.e. Being tasked with fixing the rep of the largest housing/mortgage player in the country. Rhymes with Annie Fae. *wink* #meas
4/13/2017 16:23 Howard	#IR is focused on the regulations, the stocks, keeping the company's reputation managed. Both should work together. #measurepr
4/13/2017 16:23 Sandy Malloy	@Serena Doesn't all measurement tie to goals - which can be sales, stock price, reputation, whatever your goal is? #measurepr
4/13/2017 16:23 Shonali Burke	A3 RT @hcwilliams3 #IR is focused on regulations, stocks, keeping the company's reputation managed. Both should work together. #measurepr
4/13/2017 16:24 Tressa Robbins âœ"	RT @BWInfoDiva Doesn't all measurement tie to goals - which can be sales, stock price, reputation, whatever your goal is? #measurePR
4/13/2017 16:24 @Serena	YES YES YES! Too many teams are not working together leading to duplication of work and missed discussions. #measurePR https://t.co/e675ksxg5t
4/13/2017 16:25 Shonali Burke	Q4: What are some #measurePR best practices for financial PR / #IR?
4/13/2017 16:25 Shohan Barke	@Serena And it becomes more and more confusing when building the brand's message and image. #measurepr
4/13/2017 16:26 @Serena	A4) Take credit for your work! Too many good #PR pros are not measuring everything, leading to reduced budgets. #MeasurePR
4/13/2017 16:26 @Serena	A4) #PR measurement should include coverage, visibility, inbound traffic, new channel registrations, geo-impact, and more. #MeasurePR
4/13/2017 16:26 Business Wire	RT @shonali: Q4: What are some #measurePR best practices for financial PR / #IR?
4/13/2017 16:26 Elise Perkins	A4: "Measure what matters." In times of crisis, this is more important than everand fin. svcs has had A LOT! #MeasurePR https://t.co/y7643Nnh9f
4/13/2017 16:27 Shonali Burke	RT @ep_comms: A4: "Measure what matters." In times of crisis, this is more important than everand fin. svcs has had A LOT! #Weasure what matters."
4/13/2017 16:27 Erica Hurtt	A4 Numbers and data can be compelling to leaders in finance. But they can see through fuzzy math or spin pretty quickly. #measurePR
4/13/2017 16:27 Encarruitt 4/13/2017 16:27 Keosha	RT @ep_comms: A4: "Measure what matters." In times of crisis, this is more important than everand fin. svcs has had A LOT!…
4/13/2017 16:27 Reosha 4/13/2017 16:27 @Serena	RT @ep_comms: A4: "Measure what matters." In times of crisis, this is more important than everand fin. svcs has had A LOT!a€¦ RT @ep_comms: A4: "Measure what matters." In times of crisis, this is more important than everand fin. svcs has had A LOT!…
4/13/2017 16:27 @Serena 4/13/2017 16:27 Shonali Burke	RT @ericahurtt A4 Numbers & Driving: In times of crisis, this is more important than everand int. svcs has had A 2019ae in RT @ericahurtt A4 Numbers & Driving: A4. In times of crisis, this is more important than everand int. svcs has had A 2019ae in RT and A 2019ae in RT a
	Yes - this is really important! Be sure to keep track of your work and wins! #measurePR https://t.co/z24w5vM8XB
4/13/2017 16:28 Howard	RT @hcwilliams3: Yes - this is really important! Be sure to keep track of your work and wins! #measurePR https://t.co/z24w5vM8XB
4/13/2017 16:28 @Serena	
4/12/2017 16:28 Fried House	A4 Be open to testing and tweaking along the way. You have to reposition in real time. #measurePR
4/13/2017 16:28 Erica Hurtt	
4/13/2017 16:28 Shonali Burke	RT @Serena A4) Take credit for your work! Too many good #PR pros are not measuring everything, leading to reduced budgets. #measurepr
4/12/2017 16:20 Chanali Bunka	RT @ericahurtt A4 Be open to testing and tweaking along the way. You have to reposition in real
4/13/2017 16:28 Shonali Burke	time. #measurepr
4/13/2017 16:28 nomoreslaves	RT @ep_comms: A4: "Measure what matters." In times of crisis, this is more important than ever…and fin. svcs has had A LOT!… RT @ericahurtt: A4 Be open to testing and tweaking along the way. You have to reposition in real
4/12/2017 16:28 @Savana	time. #measurePR
4/13/2017 16:28 @Serena	
4/12/2017 16:20 Fried Houth	A4 Also impt: set realistic expectations & mp; remember the data is only as good as the analysis and what you do with it. #MeasurePR
4/13/2017 16:29 Erica Hurtt	·
4/13/2017 16:29 Shonali Burke	RT @ericahurtt A4 Also impt: set realistic expectations & D. at hearly still 20 mins left!
4/13/2017 16:30 Elise Perkins	Just getting back from lunch? Hop own #MeasurePR - there's still 30 mins left!
4/43/3047.46:30 Fried House	A4 As a member-driven organization, we seek to generate info members
4/13/2017 16:30 Erica Hurtt	can use an benefit from. #measurePR
4/13/2017 16:30 Victoria Brodie	RT @Serena: A4) #PR and #IR pros must monitor everything! Company name, mgmt. teams, analysts, reporters and misspellings.…
4/13/2017 16:31 Howard	Great point! Don't be afraid to offer an additional explanation of the data - use charts, graphs, infographics, video. #measurepr https://t.co/Vo2XkanxZi
4/13/2017 16:31 @Serena	If you are in PR or #IR - read the tweets associated with #measurePR today! #IRchat #NIRI https://t.co/y4GzAzrLWL
4/13/2017 16:31 Keosha	RT @ep_comms: Just getting back from lunch? Hop own #MeasurePR - there's still 30 mins left!
4/13/2017 16:31 @Serena	RT @hcwilliams3: Great point! Don't be afraid to offer an additional explanation of the data - use charts, graphs, infographics, vi…
4/13/2017 16:31 Shonali Burke	RT @hcwilliams3: Great point! Don't be afraid to offer an additional explanation of the data - use charts, graphs, infographics, vi…
4/42/2047 46:22 61 115 1	RT @ericahurtt A4 As a member-driven organization, we seek to generate info members
4/13/2017 16:32 Shonali Burke	can use an benefit from. #measurePR
4/13/2017 16:32 Tressa Robbins âœ"	Yasss! ðŸ' #PRpros #measurePR https://t.co/A0OoS2nrVu
4/13/2017 16:33 Howard	Join us for the last 30 minutes of #measurepr. Follow and search the #! https://t.co/IGW9YMh2bx

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4/13/2017 16:33 Shonali Burke
                                          Q5: Are there generational differences you a/c for when devising financial / #IR comms? If ves. what? #measurePR
4/13/2017 16:33 @Serena
                                          RT @tressalynne: Yasss! ðŸ' #PRpros #measurePR https://t.co/A0OoS2nrVu
4/13/2017 16:33 Erica Hurtt
                                           A4 Critical point @eps comms What mattered last year or last month might not be the big issue now. #MeasurePR https://t.co/jruB7oZfTX
4/13/2017 16:33 @Serena
                                          RT @hcwilliams3: Join us for the last 30 minutes of #measurepr. Follow and search the #! https://t.co/IGW9YMh2bx
4/13/2017 16:34 Elise Perkins
                                          A5: Fin Sycs can be an older profession - and op-eds in @WSJ or @washingtonpost aren't as easily attained anymore, #MeasurePR https://t.co/h435hweRKd
4/13/2017 16:35 Shonali Burke
                                          RT @Serena: GOOD QUESTION! A5) Both #PR and #IR teams have tech savvy audiences, but not all have access to social media duringâ€!
4/13/2017 16:35 Keosha
                                          A5: Msg specific to #Millennials is imperative. A great divide came with the Great Recession. Every major company has to pivot. #measurePR
4/13/2017 16:35 Erica Hurtt
                                          A5 Definitely. Need to be on the right platform to reach right audience and need to know what motivates people to act. #measurePR
                                          RT @shonali: Q5: Are there generational differences you a/c for when devising financial / #IR comms? If yes, what? #measurePR
4/13/2017 16:35 Business Wire
4/13/2017 16:35 Tinu Abayomi-Paul✊õŸ¿RT @Serena: GOOD QUESTION! A5) Both #PR and #IR teams have tech savvy audiences, but not all have access to social media duringâ€!
4/13/2017 16:35 Shonali Burke
                                          RT @Keosha A5 Msg specific to #Millennials is imperative. A great divide came w Great Recession. Every major company has to pivot #measurepr
                                          A5: Employing #PESO model (h/t @ginidietrich) and proving value on #socialPR can help bridge gap and help co's compete. #measurepr https://t.co/ThfPA14
4/13/2017 16:35 Elise Perkins
4/13/2017 16:36 Tressa Robbins âœ"
                                          RT @ep_comms: A5: Employing #PESO model (h/t @ginidietrich) and proving value on #socialPR can help bridge gap and help co's comp…
4/13/2017 16:36 Shonali Burke
                                          RT @ericahurtt A5 Definitely. Need to be on the right platform to reach right audience and know what motivates people to act #measurepr
                                           RT @ep_comms: A5: Fin Svcs can be an older profession - and op-eds in @WSJ or @washingtonpost aren't as easily attained anymore.…
4/13/2017 16:36 @Serena
4/13/2017 16:36 Erica Hurtt
                                          YES! They still read printed newspaper every day and like hard copies of everything! #measurePR https://t.co/8qZzVkacDa
4/13/2017 16:36 Shonali Burke
                                          RT @ep comms: A5: Fin Svcs can be an older profession - and op-eds in @WSJ or @washingtonpost aren't as easily attained anymore.…
4/13/2017 16:36 Elise Perkins
                                           Right! #Pepsi, #UnitedAirlines had different problems a week ago! Be nimble, PR pros! #MeasurePR https://t.co/DN0D5c5aBL
4/13/2017 16:37 Howard
                                           @shonali A5 - audience research is so important. Knowing how your audience receives or is able to receive messages will impact. #measurepr
4/13/2017 16:37 @Serena
                                          RT @ep_comms; Right! #Pepsi, #UnitedAirlines had different problems a week ago! Be nimble, PR pros! #MeasurePR https://t.co/DN0D5c5aBL
4/13/2017 16:37 Business Wire
                                          RT @Serena: A5) Each generation has a preferred social platform. Set up your KPIs for each platform before you launch your progâ€!
4/13/2017 16:38 Howard
                                          Yes, so important. Platforms with the right call to action! #measurePR https://t.co/grAATOboUJ
4/13/2017 16:38 Sarah Rasmussen
                                           @ep_comms @WSJ @washingtonpost Wait, does anyone get opeds anymore? So many newsrooms have made cuts and don't seem interested or willing, #r
4/13/2017 16:38 Shonali Burke
                                          RT @hcwilliams3: A5 audience research is so important. Knowing how yr audience receives/is able to receive messages will impact. #measurepr
4/13/2017 16:38 Tressa Robbins âœ"
                                          A5. Not just terminology, but platform, method, style, etc. ALL make a difference depending on WHO your target audience is. #measurePR
4/13/2017 16:38 @Serena
                                           @ep comms I feel like all of us should start our own company - these smarts are spot on!! #measurePR
                                          RT @tressalynne A5. Not just terminology, but platform, method, style, etc. ALL make a diff dep on WHO your target audience is #measurepr
4/13/2017 16:39 Shonali Burke
4/13/2017 16:39 Howard
                                          Word choice can easily change the message and meaning for generations. And also on various platforms. #measurepr https://t.co/NpGLm37R9w
4/13/2017 16:40 Keosha
                                          RT @Serena: A5) Word usage changes by generation, so you need to really to look at sentiment to determine positive or negativeâ€!
4/13/2017 16:40 Elise Perkins
                                          You make a great point, but I don't know if C-Suite knows or cares...because they used to do it! #MeasurePR https://t.co/Eenceiu7ml
4/13/2017 16:40 Erica Hurtt
                                          A5 The speed of change is astounding, but exciting! Hard to keep up with the various audiences and where they are #measurePR
4/13/2017 16:40 @Serena
                                          RT @hcwilliams3: Word choice can easily change the message and meaning for generations. And also on various platforms. #measurepr https://…
4/13/2017 16:40 Victoria Brodie
                                          RT @Serena: A4) Set daily social chatter baselines and be alerted when discussions exceed it, which may indicate a crisis. Useâ£!
                                           RT @ericahurtt A5 The speed of change is astounding, but exciting! Hard to keep up with the various audiences and where they are #measurePR
4/13/2017 16:40 Shonali Burke
4/13/2017 16:40 Keosha
                                          A5 cont: When speaking to Millennials (or anyone really) need to customize msg for new world. Must evolve or you will dissolve. #measurePR
4/13/2017 16:41 Keosha
                                          RT @ep_comms: Right! #Pepsi, #UnitedAirlines had different problems a week ago! Be nimble, PR pros! #MeasurePR https://t.co/DN0D5c5aBL
4/13/2017 16:41 Elise Perkins
                                           @Serena I'm LLC'd are ready to #coboss! ;p #MeasurePR
                                          RT @ep_comms: You make a great point, but I don't know if C-Suite knows or cares...because they used to do it! #MeasurePR https://t.co/Eenc…
4/13/2017 16:41 @Serena
4/13/2017 16:42 Shonali Burke
                                          RT @Keosha A5 cont: When speaking to Millennials (or anyone really) need to customize msg for new world. Must evolve or dissolve #measurepr
4/13/2017 16:42 Erica Hurtt
                                          Definitely have to get more creative and entertain different outlets. #measurePR https://t.co/o1zx2r90l3
4/13/2017 16:42 Elise Perkins
                                          GF, #Copyright that now! "Evolve or dissolve." #MeasurePR https://t.co/MXzoWAA6k4
4/13/2017 16:43 Victoria Brodie
                                          RT @Serena: A5) Each generation has a preferred social platform. Set up your KPIs for each platform before you launch your progâ€!
                                          LOVE that! "Must evolve or dissolve" -- so true in #SMM / #socialPR #PR. #measurePR https://t.co/eMrwzsDzUg
4/13/2017 16:43 Tressa Robbins âœ"
                                           @ericahurtt And remind them of the value vs the time it takes to place an oped. #measurePR
4/13/2017 16:44 Howard
4/13/2017 16:44 Shonali Burke
                                          Q6 @ep comms @ericahurtt re: today's problems might not be last week's. What might @united's #IR pros be going thru, for example? #measurepr
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4/13/2017 16:44 Erica Hurtt I can see the T-shirts now #evolveordissolve #measurePR https://t.co/bKTfNDUwXg 4/13/2017 16:45 @Serena RT @ep comms: GF, #Copyright that now! "Evolve or dissolve." #MeasurePR https://t.co/MXzoWAA6k4 4/13/2017 16:45 @Serena RT @hcwilliams3: @ericahurtt And remind them of the value vs the time it takes to place an oped. #measurePR 4/13/2017 16:45 Victoria Brodie @ericahurtt Yes, but the next generation will soon push out older methods for information. #MeasurePR #beready 4/13/2017 16:46 Shonali Burke LOL! RT @ericahurtt I can see the T-shirts now #evolveordissolve #measurePR @keosha @ep_comms 4/13/2017 16:46 Howard @Keosha So true! So many messages happening at once. Your message must have reach and impact to not get lost! #measurepr 4/13/2017 16:46 @Serena Oh this is a good one. #IR should be sitting with legal and #PR to listen, then proactively be reaching out to top analysts #measurePR https://t.co/wN7EZQkT 4/13/2017 16:46 Keosha RT @hcwilliams3: @Keosha So true! So many messages happening at once. Your message must have reach and impact to not get lost! #measurepr 4/13/2017 16:46 Elise Perkins Q6: Endless days/nights, for sure. Important to be fact-gathering & amp; set-up a central repository for culling through info. #MeasurePR https://t.co/1PFkm 4/13/2017 16:47 Keosha A6: Be open to everything, but be ready to pivot. You never know what area of PR you'll be attracted to. Try it all. #measurePR 4/13/2017 16:47 Erica Hurtt 100% agree @victoriabrodie challenge is having to keep up w meeting the needs of the various and diverse audiences #MeasurePR https://t.co/fwavjiwA7z A6) Part 1 @United's challenge is a mix of this week's info and existing issues across entire industry. #measurePR 4/13/2017 16:47 @Serena @ep comms Trying to find the questions is challenging, lol. #measurepr 4/13/2017 16:48 Sarah Rasmussen Q6: If they didn't have a crisis playbook, they are certainly writing it as we speak! Consistency through msg should help. #MeasurePR. https://t.co/qOLpFmS6 4/13/2017 16:48 Elise Perkins A6) Part 2: Listening to feedback, separate out what United can control and what cannot be controlled. Message the differences #measurePR 4/13/2017 16:48 @Serena 4/13/2017 16:49 Shonali Burke RT @ep_comms: Q6: Endless days/nights, for sure. Important to be fact-gathering & Description (and the property of the common of the property 4/13/2017 16:49 @Serena A6) Part 3: You can't change your business, so determine what the company can roadmap, and clarify that to analysts #measurePR 4/13/2017 16:49 Keosha RT @ep comms: Q6: If they didn't have a crisis playbook, they are certainly writing it as we speak! Consistency through msg shoulâ€! 4/13/2017 16:49 Elise Perkins Q6: Unfortunately their CEO has already made several statements, diluting msg. Take time to hit the right tone the first time! #MeasurePR https://t.co/C4ku 4/13/2017 16:49 Shonali Burke Q6 RT @Serena #IR should be sitting with legal and #PR to listen, then proactively be reaching out to top analysts #measurepr 4/13/2017 16:50 @Serena Great insights for #measurePR https://t.co/iPE8kOgB0v 4/13/2017 16:50 Shonali Burke MT @Serena A6) Part 2: Listening to feedback, separate out what United can and cannot control. Message the differences #measurepr 4/13/2017 16:50 Business Wire RT @Serena: A6) Part 1 @United's challenge is a mix of this week's info and existing issues across entire industry. #measurePR 4/13/2017 16:50 Elise Perkins @SRasmussen Are you using a plug-in like TweetChat? Also, just search @shonali's timeline to find the Qs! #MeasurePR 4/13/2017 16:51 Sarah Rasmussen A6) True, but what can they say that will help? Has their stock rebounded? I haven't checked. #measurePR https://t.co/4i33ocUU23 4/13/2017 16:51 Shonali Burke RT @Serena A6) Part 3: You can't change your business, so determine what the company can roadmap, and clarify that to analysts #measurePR A6: The key to tackling a crisis of any kind. DONT MAKE IT WORSE BEFORE YOU CAN MAKE IT BETTER! @united missed that completely. #measurePR 4/13/2017 16:51 Keosha 4/13/2017 16:51 Shonali Burke RT @ep_comms Q6: Unfortunately CEO has already made several statements, diluting msg. Take time to hit right tone the first time! #measurepr MT @Keosha A6: The key to tackling any crisis, DONT MAKE IT WORSE BEFORE YOU MAKE IT BETTER! @united missed that completely #measurepr 4/13/2017 16:52 Shonali Burke 4/13/2017 16:52 Keosha RT @ep comms: Q6: Unfortunately their CEO has already made several statements, diluting msg. Take time to hit the right tone the… 4/13/2017 16:53 Dr Gail Barnes RT @Serena: A6) @BusinessWire tracks the impact of news upon stock price Allows you to see scope and size of issueâ€! 4/13/2017 16:53 Business Wire RT @Serena: A6) @BusinessWire tracks the impact of news upon stock price Allows you to see scope and size of issueâ€! 4/13/2017 16:53 Howard @ep comms Yes, I hope they had a crisis playbook. But this is a good reminder to have one handy. And messages must be consistent. #measurepr 4/13/2017 16:53 Shonali Burke A6 @SRasmussen last I looked it hadn't. What @united CAN do now is significantly overhaul its biz practices and lead the industry #measurepr 4/13/2017 16:53 Sarah Rasmussen OMG, so true. For "communicator of year," he totally bombed. So awful in so many ways; hard to come back from that much damage #measurepr https://t.a 4/13/2017 16:53 Victoria Brodie @Serena True, but it also feels much like a moving target #measurepr A6 (cont) and it needs to start putting people - who it LITERALLY caters to - at the core of its business @SRasmussen #measurepr 4/13/2017 16:54 Shonali Burke Very cool! #measurepr https://t.co/y4ORTE3D2C 4/13/2017 16:54 Sarah Rasmussen 4/13/2017 16:54 @Serena @SRasmussen Analysts will rely on public stories unless the IRO reaches out. A calm voice helps. But they must be informed and transparent #measurePR 4/13/2017 16:54 Shonali Burke Q7: What tips would you give to young professionals starting out in the #PR field? #measurePR 4/13/2017 16:54 Elise Perkins These are the times you want and need a solid, no BS #PR team at your side. #MeasurePR https://t.co/60nfjrB4OG 4/13/2017 16:54 Stuart Dean @shonali @ep comms The phrase, "you only have 1 chance to make a good first impression" comes to mind when thinking of United's PR nightmare. #mea: A7 Hone your writing & Digital Skills. Constantly look to evolve and learn. Quality AND Quantity are important. #measurePR 4/13/2017 16:55 Erica Hurtt RT @shonali: Q7: What tips would you give to young professionals starting out in the #PR field? #measurePR 4/13/2017 16:55 Business Wire 4/13/2017 16:56 @Serena A7) And don't panic. If you see something bad (or great) starting on social media, document it and bring it to management. #MeasurePR

4/13/2017 16:56 Shonali Burke 4/13/2017 16:56 Shonali Burke 4/13/2017 16:56 Elise Perkins 4/13/2017 16:56 @Serena 4/13/2017 16:57 Shonali Burke 4/13/2017 16:57 Sarah Rasmussen 4/13/2017 16:57 Shonali Burke 4/13/2017 16:57 @Serena 4/13/2017 16:57 Howard 4/13/2017 16:57 Erica Hurtt 4/13/2017 16:57 Shonali Burke 4/13/2017 16:57 Victoria Brodie 4/13/2017 16:57 Keosha 4/13/2017 16:57 Shonali Burke 4/13/2017 16:58 Shonali Burke 4/13/2017 16:58 @Serena 4/13/2017 16:58 @Serena 4/13/2017 16:58 Shonali Burke 4/13/2017 16:58 Shonali Burke 4/13/2017 16:58 Erica Hurtt 4/13/2017 16:59 Sarah Rasmussen 4/13/2017 16:59 Tressa Robbins âœ" 4/13/2017 16:59 Annie Alley 4/13/2017 16:59 Business Wire 4/13/2017 16:59 Victoria Brodie 4/13/2017 16:59 Erica Hurtt 4/13/2017 16:59 Aleis Stokes 4/13/2017 17:00 Elise Perkins 4/13/2017 17:00 Keosha 4/13/2017 17:00 Elise Perkins 4/13/2017 17:00 Perry Hunchak 4/13/2017 17:00 NUVI - Social Suite 4/13/2017 17:00 Business Wire 4/13/2017 17:01 Sarah Rasmussen 4/13/2017 17:01 @Serena 4/13/2017 17:01 @Serena 4/13/2017 17:01 @Serena 4/13/2017 17:01 Shonali Burke

4/13/2017 17:02 Shonali Burke 4/13/2017 17:02 Elise Perkins 4/13/2017 17:02 Sarah Rasmussen 4/13/2017 17:02 kimberly 4/13/2017 17:03 Ray Dennis 4/13/2017 17:03 Davis Maumalanga RT @ericahurtt A7 Hone your writing & Dok to evolve and learn. Quality AND Quantity are important. #measurePR RT @Serena: A7) Talk to vendors! Every vendor in this space is willing to train you for free. Learn everything. #measurePR Call… A7: Watch and learn. We're observing live case studies right now with Pepsi, United Airlines, and the WH. #MeasurePR https://t.co/8HeYYAHf25 A7) TweetReach is my valium for mgmt. Put any link in that site and you can see how big of a deal it may or may not be. #measurePR RT @Serena A7) Don't panic. If you see something bad/great starting on social media, document it and bring it to management #measurepr A6) Yes, we'll see. I'm cynical (realist?). Not sure if changing is that import. to .@united, unless financial pressures cont. #measurepr https://t.co/JxSPoggozB RT @ep comms A7: Watch and learn. We're observing live case studies right now with Pepsi, United Airlines, and the WH #measurepr RT @ep_comms: A7: Watch and learn. We're observing live case studies right now with Pepsi, United Airlines, and the WH. #MeasurePR https://… @shonali A7 - Learn from companies that get it right. Follow and research who does what best. #measurepr A7 An exciting time to join #PR profession. Impact nearly every part of a business, constantly challenged and learning. #measurepr RT @hcwilliams3 @shonali A7 - Learn from companies that get it right. Follow and research who does what best. #measurepr A7) Be creative but with a focus on measurement. Do your research. Know your audience. Be ready for anything. #measurepr A7: Don't be afraid to pivot quickly and move into a new area of PR. You never know what's going to stick with you. Try it all. #measurePR RT @ericahurtt A7 exciting time to join #PR profession. Impact nearly every part of a biz, constantly challenged and learning #measurepr RT @Keosha A7: Don't be afraid to pivot quickly & Don't be afraid to pivot afraid to pivot a pivot a pivot be afraid to pivot a pivot a pivot be afraid to pivot a pivot a pivot be afraid to pivot a pivot a pivot a pivot a pivo A7) How to use Google Suggest: Open a new browser and type in keywords (don't hit send) and see what pops up #measurePR A7) How to search with Google: Open an incognito browser, go to https://t.co/Egel56mQor and do a search, add in time limits #measurePR Wow, time sure flies when you're having fun, just 2 mins left! OK, last qn coming up... #measurepr Q8: Do you have an initiative/program you'd like the #measurePR community to know about? Please share! RT @ep_comms: A7: Watch and learn. We're observing live case studies right now with Pepsi. United Airlines, and the WH, #MeasurePR https://â€! A7) Be curious, ask questions, observe, be sure you can write WELL, look for opportunities, stay engaged, join .@prsa #measurepr A7. For #PRSSA / #PRstudents and young #PR pros ... NEVER stop learning. #LifelongLearning is NOT an option in this industry. #MeasurePR @stutah @shonali @ep comms Crisis PR 101: Do nothing that extends the life of the story. Unfortunately, looks like some folks missed class that day. #mea: RT @Serena: A7) News breaks in social media first. Then it goes mainstream. Learn to listen for the change. Learn to see outlieâ€! RT @ericahurtt: A7 Hone your writing & editing skills. Constantly look to evolve and learn. Quality AND Quantity are important. #measurePR Very true. Most of the tried and true #PR basics are timeless! #MeasurePR @eps comms https://t.co/UVXBOKVPYp RT @ep_comms: A7: Watch and learn. We're observing live case studies right now with Pepsi. United Airlines, and the WH. #MeasurePR https://â€! @shonali A8: Sure! #shamelessplug for my online course, https://t.co/Ai4HQZdyGo. @shonali's #socialPR courses are STELLAR too! #measurepr A8: Encourage seasoned #PR pros to find cause to donate expertise. So much #socialjustice work to be done. Step up, make change, #measurePR RT @annieallevbc: @stutah @shonali @ep comms Crisis PR 101: Do nothing that extends the life of the story. Unfortunately, looks likeâ€! RT @ep_comms: A7: Watch and learn. We're observing live case studies right now with Pepsi, United Airlines, and the WH. #MeasurePR https://â€! RT @Serena: A7) 4 measurement tools for #IR and #PR pros: @Google search, Google Suggest, @NUVI and the MIR reportâ€! RT @shonali: Q8: Do you have an initiative/program you'd like the #measurePR community to know about? Please share! ðŸ~.ðŸ~.ðŸ~. #measurePR And don't have photos or videos or make dumb statements. #oopsjes https://t.co/xJenYrsAcm A8) Use @BusinessWire's MIR Report to see how news and rumors impact your stock price. #measurePR https://t.co/3rigeczZgm #measurePR A8) Click here to see if it is worth your time to launch an #IR social media program #measurePR https://t.co/4pvPAvgUOt (I wrote this!) A8) @NIRIChicago just did a webinar on social in #IR crisis times. Click here listen to the free replay #measurePR https://t.co/nEmrK9CvBI And just like that we're outta time! @keosha @ep comms @serena @ericahurtt @hcwilliams3 thank you SO much for your time + smarts! #measurepr Also many thanks to everyone who made the time to join and/or listen - it was great to have you here today! #measurepr 60 minutes sure does fly when you're having fun with friends online! #measurepr. Thanks, @shonali!

A7. I wholeheartedly agree. #measurepr https://t.co/i4ZBtFvrYW

RT @Serena: A6) @BusinessWire tracks the impact of news upon stock price Allows you to see scope and size of issue⢦
RT @Serena: A8 - come talk to us! The people on this chat know our stuff, if you have questions or want to learn more aboutâ¢!

RT @Serena: A6) @BusinessWire tracks the impact of news upon stock price Allows you to see scope and size of issue…

4/13/2017 17:03 @Serena 4/13/2017 17:03 Business Wire 4/13/2017 17:03 Elise Perkins 4/13/2017 17:03 Sarah Rasmussen 4/13/2017 17:04 Sarah Rasmussen 4/13/2017 17:04 Erica Hurtt 4/13/2017 17:04 Shonali Burke 4/13/2017 17:05 Shonali Burke RT @shonali: Also many thanks to everyone who made the time to join and/or listen - it was great to have you here today! #measurepr

RT @Serena: A8) Use @BusinessWire's MIR Report to see how news and rumors impact your stock price. #measurePR https://t.co/3riqeczZqm #m… "YOU GET A TWITTER CHAT!" #MeasurePR https://t.co/zyYA3SVb0P

A7. Pay attn to what you enjoy, aren't good at, don't enjoy, are good at. Can be insightful to think from all perspectives! #measurepr RT @shonali: Q8: Do you have an initiative/program you'd like the #measurePR community to know about? Please share!

Agreed! Thanks @Shonali & amp; everyone who contributed. Good stuff and great ideas and reminders. #MeasurePR Enjoy the day! https://t.co/4zLOhXNrD Coming up in May: @lurnalott @MSUExtService research smarts on a budget. 5/11, 12-1 pm ET https://t.co/CqreAltnqp Save the date! #measurepr Hope to see you in May, and thank you again to all who joined today! The "official" chat is over, but keep talking measurement! #measurepr