



## Transcript from March 16, 2010 to March 16, 2010

All times are Pacific Time

## March 16, 2010

- 1:04 am **shonali:** @MichaelWillett Hope you're going to join us at #measurePR tomorrow?
- 1:35 am **shonali:** @P\_C\_M Impressions are useless unless they're in context and tied to outcomes. You should join #measurePR sometime. #tweenPR
- 2:01 am **shonali:** Nice to see you tonight. If you're interested in measurement, we're doing #measurePR tom'w 12-1 pm ET (remember Daylight Savings). #tweenPR
- 2:01 am **NicolePRexec:** @shonali will be joining us for this convo of course! She runs #measurePR, a bi-weekly chat on the PR measurement! :) #TweenPR
- 2:01 am **NicolePRexec:** RT @shonali: Nice to see you tonight. If you're interested in measurement, we're doing #measurePR tom'w 12-1 pm ET (remember Daylight Savings). #tweenPR
- 2:02 am **balemar:** I'll be there! RT @shonali: If you're interested in measurement, we're doing #measurePR tom'w 12-1 pm ET
- 2:02 am **P\_C\_M:** RT @shonali: Nice 2 c you tonight. If you're interested in measurement, we're doing #measurePR tom'w 12-1 pm ET (Daylight Savings). #tweenPR
- 2:03 am **TweenPRChat:** RT @shonali: Nice to see you tonight. If you're interested in measurement, we're doing #measurePR tom'w 12-1 pm ET (remember Daylight Savings). #tweenPR
- 2:04 am **TweenPRChat:** Got questions for next week's topic on Measurement & PR? E-mail us! tweenprchat@yahoo.com @shonali of #measurepr joins! #TweenPR
- 2:05 am **BethHarte:** PR FOLKS: #measurePR tomorrow at 12-1 pm ET with @Shonali
- 2:10 am **julielandry:** RT @BethHarte: PR FOLKS: #measurePR tomorrow at 12-1 pm ET with @Shonali
- 2:35 am **Britopian:** RT @BethHarte: PR FOLKS: #measurePR tomorrow at 12-1 pm ET with @Shonali
- 2:52 am **TTaxChels:** RT @BethHarte: PR FOLKS: #measurePR tomorrow at 12-1 pm ET with @Shonali /via @Britopian - she rocks. Do it!
- 3:31 am **bhaven:** @shonali Have a good convo. on #measurePR tomorrow 12-1 ET. I realized that Twitter is blocked from where I work Tuesday morning Pacific.
- 3:40 am **shonali:** @balemar @P\_C\_M @marissamed @SuzieLin @NicolePRexec Thanks! Hope to see you #tweenPR folk at #measurePR tomorrow, 12-1 pm EDT. :)
- 3:41 am **shonali:** @julielandry @Britopian @TTaxChels Thanks & hope to see you at #measurePR tomorrow 12-1 pm EDT. @bhaven that's a bummer. :(
- 3:42 am **SuzieLin:** @shonali I'll be there and I'm looking forward to #measurePR chat tomorrow
- 12:50 pm **alanchumley:** Looking forward to #measurePR today at 12-1 pm EDT.
- 1:43 pm **balemar:** @shonali Looking forward to it! #measurePR
- 1:55 pm **shonali:** Good morning! Bit of a late start (on Twitter, not to the day). How're you doing? Ready for #measurePR at 12 pm EDT today?
- 1:56 pm **shonali:** @balemar @SuzieLin Looking forward to seeing you at #measurePR!
- 2:00 pm **khirek:** @shonali hello to you! I hope to be there for a bit #measurePR 12-1 today
- 2:16 pm **KateErdy:** Following #measurePR today at 12 pm EDT, thanks for the idea @reillybri!
- 2:27 pm **ErinOrr:** WOOT! So there...RT @KateErdy: Following #measurePR today at 12 pm EDT, thanks for the idea @reillybri!
- 3:36 pm **akenn:** @ErinHanley #measurePR starts in just a bit...12 pm EDT today!

3:45 pm **SuzieLin:** Excited to join today's chat! #measurepr

3:46 pm **NicolePRexec:** Sad to miss it! Internal mtg at noon. RT @SuzieLin: Excited to join today's chat! #measurepr

3:51 pm **ericabuteau:** Don't forget #measurePR at 12 pm EDT today~

3:56 pm **JNoncek:** Looking forward to it! RT @shonali: Just over 10 minutes left until #measurePR begins, who's joining today?

4:01 pm **shonali:** It's time! Welcome (and welcome back) to #measurePR, your bi-weekly Twitterchat on all things PR (and SM) measurement related.

4:01 pm **shonali:** Before we start chatting, please take a moment to introduce yourselves. #measurePR

4:02 pm **balemar:** Hello, everyone. I'm so excited to be a part of my first #measurePR

4:03 pm **theelusivfish:** Hi @shonali and all the other folks stepping in for today's #measurePR.

4:03 pm **shonali:** Tweeps who join us from outside the US, note we (US) are on Daylight Savings Time now (+1 hr), do note for your chat calendar. :) #measurePR

4:03 pm **CrissyLavery:** Ditto! RT@balemar: Hello, everyone. I'm so excited to be a part of my first #measurePR

4:03 pm **robinhlane:** hi all! Excited for today's chat #measurepr

4:03 pm **shonali:** @balemar @theelusivfish Welcome! #measurePR

4:04 pm **JNoncek:** Hi all! Jen Noncek, Chicago PR gal. Excited to join #measurepr for the first time. #measurepr

4:04 pm **shonali:** I'm #soloPR pro w/14+ yrs, agency & inhouse exp. before I went solo. Measurement fiend, hence the creation of #measurePR

4:04 pm **KateErdy:** Hi everyone #measurePR , my first time joining today.

4:05 pm **MadelineLaFave:** Likewise! - First time with #measurePR

4:05 pm **RebeccaDenison:** Hey y'all! Young PR pro works with SM monitoring/measurement. Will try to participate as much as work allows! :) #measurepr

4:05 pm **SuzieLin:** I'm Suzie, PR professional with over 4yrs of agency exp. and Wine Consultant #measurepr

4:05 pm **walkercomms:** First time at #measurepr Looking forward to the discussion

4:06 pm **alanchumley:** #measurePR Intro: measurement consultant from Toronto. Hi all.

4:06 pm **theelusivfish:** Everything you'd need to know about me can be found at <http://disclz.me/RobClark> or at <http://ca.linkedin.com/in/theelusivfish> #measurePR

4:07 pm **balemar:** @SuzieLin @RebeccaDenison Nice to meet you! #measurePR

4:07 pm **ErinOrr:** Maiden voyage of #measurepr for me! Is @reillybri on the payroll? He has been pumping this up!

4:07 pm **SarahDawley:** Going to be eavesdropping on the #measurePR convo this morning. Suggest you do the same, PR pros!

4:07 pm **RebeccaDenison:** @balemar Likewise! Happy to see more and more folks around these parts. #measurepr

4:08 pm **balemar:** Marketing coordinator with a combined 3 years of exp. with interests in digital marketing and social media #measurePR

4:08 pm **DoctorJones:** @alanchumley hi, alan. Nice to meet you. #measurePR

4:08 pm **rajean:** Jumping in on my first #measurepr chat with @shonali - 'Seasoned' PR pro who thinks much younger :) representing Denver COLORado

4:08 pm **robinhlane:** I'm here with @P\_C\_M! Combining resources;) #measurepr

4:09 pm **shonali:** If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:09 pm **shonali:** @aanzalone You bet, I've pulled transcripts for all the chats to date, will make sure to post at my blog. #measurePR

4:09 pm **Lex\_D:** Checking in from Orlando! AE with 3 years exp, social media nut #measurepr

4:09 pm **shonali:** @Lex\_D We'll feel your eyes on us. :) #measurePR

4:10 pm **balemar:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:10 pm **rajean:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:10 pm **rob\_e\_smith:** Hi I'm from Rob. U of L grad and volunteering with @GreenBizNetwork here in DC. #measurepr

4:11 pm **robinhlane:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:11 pm **akenn:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5> #measurepr

4:11 pm **RebeccaDenison:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:12 pm **SuzieLin:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5> #measurepr

4:12 pm **shonali:** @rajean Great to see you at #measurePR!

4:12 pm **ericabuteau:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:13 pm **shonali:** Sorry, y'all, Tweetgrid's acting weird on me, so I'm switching back to Hootsuite. 2 secs & then Q1 will come at you. #measurePR

4:13 pm **PRVille:** Great #measurepr chat happening right now with @shonali and lots of smart PR folks. Come join us!

4:13 pm **CrissyLavery:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>

4:14 pm **ericabuteau:** @shonali I'm Erica, Research Director for PR Measurement company, KDPaine. #measurePR

4:14 pm **robinhlane:** @shonali having issues with hootsuite, had to switch to tweetdeck.. might be twitter #measurePR

4:14 pm **shonali:** @SuzieLin @RebeccaDenison @akenn @robinhlane @rob\_e\_smith @bonnieupright @rajean @DoctorJones Great to see you & so many others! #measurePR

4:14 pm **KateRobins:** RT @shonali: Sorry, y'all, Tweetgrid's acting weird on US, switching back to Hootsuite. 2 secs & then Q1 will come at you. #measurePR

4:15 pm **shonali:** I thought today we'd have a "community" chat. So, Q1: what is your most pressing problem (pick 1, I know it's tough) w.r.t. #measurePR?

4:16 pm **rajean:** A proper intro might be to share LinkedIn, here's where you'll find me: <http://www.linkedin.com/in/rajean> Happy to connect! #measurepr

4:16 pm **RebeccaDenison:** @shonali Most pressing? Probably trying to figure out how to tie SM to sale or other real value for clients. #measurepr

4:17 pm **balemar:** @shonali Q1: Biggest Problem - Figuring out WHAT to measure. #measurePR

4:17 pm **RebeccaDenison:** @ericabuteau Hey Erica! I used to intern with @kdpaine! :) Worked closely with Jeremy, nice to meet ya! #measurepr

4:17 pm **alanchumley:** #measurePR. #1 challenges. Education. ie. what measure can do. misconceptions re: time and budget. calls for 'standards.'

4:18 pm **KateRobins:** ECHO RT @RebeccaDenison: @shonali Q1 Probably trying to figure out how to tie SM to sale or other real value for clients. #measurepr

4:19 pm **shonali:** @ericabuteau Hey, LOVELY to see you here at #measurePR!

4:19 pm **SuzieLin:** RT @alanchumley: #1 challenges. Education. ie. what measure can do. misconceptions re: time and budget. calls for standards. #measurepr

- 4:19 pm **bonnieupright:** Most pressing measurement issue is demonstrating value in SM convos. Not the # of followers/fans. #measurepr
- 4:19 pm **alanchumley:** @KateRobins #measurePR ...try Tealium
- 4:19 pm **rajean:** @JNoncek @shonali @KateRobins :) Most pressing problem? Yrs since I've done PR measurement. Best tips/sources now? #measurepr
- 4:19 pm **shonali:** This is really important/good that you brought it up! RT @balemar: Q1: Biggest Problem - Figuring out WHAT to measure. #measurePR
- 4:20 pm **ericabuteau:** @shonali Thanks! Happy to join. Miss chatting with you! It's #measurePR so where else would I be? ;-)
- 4:20 pm **robinhlane:** @bonnieupright agreed!! #measurePR
- 4:20 pm **KateErdy:** Agreed. RT @bonnieupright: Most pressing measurement issue is demonstrating value in SM convos. Not the # of followers/fans. #measurepr
- 4:20 pm **JNoncek:** Q1 Identifying standard SM measurement tactics, how do we quantify engagement? #measurepr #measurepr
- 4:20 pm **shonali:** Another prob many face: RT @RebeccaDenison: Re: Q1: Trying to figure out how to tie SM to sale or other real value for clients. #measurepr
- 4:20 pm **theelusivfish:** Q1 have the data indicating value of SM convs. Now it's communicating it succinctly and clearly. Getting right visualization #measurePR
- 4:21 pm **KateRobins:** @alanchumley Thanks. Also see I'm misspelling #measurePR and tweeting into some black hole of #fasttypers #sloppyspellers
- 4:21 pm **alanchumley:** #measurePR challenge: getting away from data for data sake. SM provides tonnes of data...knowing what to include and what not to
- 4:21 pm **pgladney:** #measurePR, I think the most important thing to measure is ADVOCACY - this a concept that clients already understand.
- 4:21 pm **ericabuteau:** @rajean Huge shift to social media. Don't measure just for the sake of measuring. Make it meaningful! #measurePR
- 4:22 pm **RebeccaDenison:** @alanchumley That's a really good point/way to put it. What metrics are actually worthwhile and which are just noise? #measurepr
- 4:22 pm **bonnieupright:** Like this. RT @pgladney: #measurePR, the most important thing to measure is ADVOCACY - this a concept that clients already understand.
- 4:22 pm **alanchumley:** #measurePR: great social media measurement book coming: @jimsterne New ship date for "Social Media Metrics": April 5.
- 4:22 pm **ericabuteau:** @shonali Measuring relationships, engagement has got to be a priority. Its Quality over Quantity now~ #measurePR
- 4:23 pm **JNoncek:** Yes! RT @ericabuteau: @rajean Huge shift to social media. Dont measure just for the sake of measuring. Make it meaningful! #measurepr
- 4:23 pm **alanchumley:** #measurePR measuring conversationships is critical
- 4:23 pm **rajean:** Gr8 point & g28 Q's so far in #measurePR @ericabuteau - look 4ward to answers & transcript. Yes, I've not measured since onslaught of SM
- 4:23 pm **shonali:** RT @alanchumley: #measurePR #1 challenge: Education. ie what measure can do. misconceptions re: time and budget. calls for 'standards.'
- 4:24 pm **theelusivfish:** Q1 fortunate we do it here, but for others I'd say UTILIZING the data. What good is #measurePR if you don't use it to adjust strategy?
- 4:24 pm **KateRobins:** @RebeccaDenison Seeing my biggest problem is just wanting answers. Like, now. Ambiguity makes me really nervous. #measurepr
- 4:24 pm **SuzieLin:** Exactly! RT @ericabuteau: @shonali Measuring relationships, engagement has got to be a priority. Its Quality over Quantity now~ #measurepr
- 4:24 pm **walkercomms:** RT @bonnieupright: Most pressing measurement issue is demonstrating value in SM convos and other comms.#measurePR
- 4:24 pm **pgladney:** #measurePR clients can place a monetary value on ADVOCATES, measure can be extended to SM, factoring in degree of influence.

- 4:25 pm **shonali:** @rajean 1 thing that won't change is focusing on outcomes for #measurePR best practices. Too many focus on outputs. @JNoncek @KateRobins
- 4:25 pm **rajean:** RT @theelusivfish: Q1 fortunate we do it here, but for others I'd say UTILIZING the data. What good is #measurePR if you don't use it to adjust strategy?
- 4:25 pm **balear:** RT @KateRobins: @RebeccaDenison biggest problem just wanting answers. Like, now. Ambiguity makes me really nervous. #measurepr #measurePR
- 4:25 pm **robinhlane:** @SuzieLin: @ericabuteau: Absolutely, people need to get over the number of followers and focus on Quality #measurepr
- 4:25 pm **alanchumley:** #measurePR measure how much? how good? how inter-connected? how far how fast? with what effect?
- 4:26 pm **priteshpatel9:** Any of the #measure community listening 2 the #measurepr chat? I think some of them could do with listening/engaging with the #measure group
- 4:26 pm **shonali:** @pgladney Yes and no, if advocacy is important to your org, then measure it, if it isn't, what's the point, right? #measurePR
- 4:26 pm **balear:** @theelusivfish True, once you have it - what do you do with it? #measurePR
- 4:26 pm **KateRobins:** Value intelligible to customer. RT @walkercomms: RT @bonnieupright: Most pressing:demonstrating value in SM convos / other comms.#measurePR
- 4:26 pm **alanchumley:** #measurePR measure the 7 C's: counting, content, connections, community, conversations, conversationships, commerce (where possible)
- 4:27 pm **bonnieupright:** @theelusivfish SM provides an opp to IMMEDIATELY shift strategies due to real-time issues. I could def do better job using data #measurepr
- 4:27 pm **RebeccaDenison:** @KateRobins I can agree with that! Getting answers fast is even more important with SM. But just have to be sure to qualify. #measurepr
- 4:27 pm **shonali:** Interesting, many of the "most pressing prob" responses point to the same thing: knowing \*what\* to measure. #measurePr
- 4:27 pm **ericabuteau:** @theelusivfish Way to go! Great point! "What good is #measurePR if you don't use it to adjust strategy?" The value is help w/decisions!
- 4:27 pm **RebeccaDenison:** @KateRobins We can give clients answers today, but they may not be the answers that they want or as much as they want. #measurepr
- 4:27 pm **shonali:** So, re: knowing what to measure - you won't know that unless you have some research that indicates what moves the needle. #measurePR
- 4:27 pm **balear:** RT @alanchumley: #measurePR 7 C's:counting, content, connections, community, conversations, conversationships, commerce
- 4:28 pm **robinhlane:** RT @alanchumley: #measurePR the 7 C's: counting, content, connections, community, conversations, conversationships, commerce (if possible)
- 4:28 pm **SuzieLin:** @robinhlane @ericabuteau Yep, without quality you just have fluff #measurepr
- 4:28 pm **KateRobins:** Important not to get so lost in measurements that custs can't see/feel effect on what they care about: sales, donations or stock.#measurePR
- 4:28 pm **shonali:** You won't know what moves the needle unless you've identified your measurable objectives, outcomes - what you want to see happen. #measurePR
- 4:28 pm **RebeccaDenison:** RT @shonali Interesting, many of the "most pressing prob" responses point to the same thing: knowing \*what\* to measure. #measurepr
- 4:28 pm **bonnieupright:** RT @shonali: So, re: knowing what to measure - u won't know unless you have some research that indicates what moves the needle. #measurepr
- 4:28 pm **balear:** @alanchumley Love your 7 C's! #measurePR
- 4:29 pm **pgladney:** @shonali #measurePR, what brand does not want advocates - move people to customers > loyalists > advocates is a universal business goal
- 4:29 pm **KateRobins:** @rebeccadenison Exactly. I worry about getting into weeds of jargon development. Customers don't need to pick up tab for that. #measurepr
- 4:29 pm **shonali:** The question to ask yourself when starting out to #measurePR is, "what am I going to do with this data? How will it help the business/org?"

- 4:29 pm **JNoncek:** RT @shonali Interesting, many of the "most pressing prob" responses point to the same thing: knowing \*what\* to measure. #measurepr
- 4:29 pm **balemar:** First Step: Research and Identify measurable objectives and outcomes #measurePR
- 4:30 pm **theelusivfish:** @shonali knowing what to measure comes from knowing the goals... #measurePR has to be involved in the strategy, can't just be chklist of kpi
- 4:30 pm **walkercomms:** Measure what's required by planned objectives; without direction, are we measuring for the sake of it? #measurePR
- 4:30 pm **rajean:** Agreed @shonali focus on value/outcomes rather than outputs/followers/numbers #measurePR If one gr8 hit is valuable, client is happy
- 4:30 pm **debbieswider:** RT @shonali: The question to ask when starting out 2 #measurePR, "what am I going to do with this data? How will it help the business/org?"
- 4:31 pm **CommAMMO:** Same w/any research RT @shonali: The ques 2 ask yourself starting out to #measurePR is, "what am I going to do with this data?" #measurepr
- 4:31 pm **alanchumley:** #measurePR can't measure if you don;t have a benchmark to compare to. find one. Set a measurable objective. measure again.
- 4:31 pm **christomasuk:** RT @priteshpatel9: Any of the #measure community listening 2 the #measurepr chat? I think some of them could do with listening/engaging with the #measure group
- 4:31 pm **SuzieLin:** Objectives have to be measurable when being laid out so you have direction #measurepr
- 4:31 pm **shonali:** I loved this post from @avinashkaushik on the "so what" test for web analytics. Apply the same principles to #measurePR. <http://ow.ly/1mXcw>
- 4:31 pm **khirek:** RT @alanchumley: #measurePR 7 C's: counting, content, connections, community, conversations, conversationships, commerce (where possible)
- 4:32 pm **CommAMMO:** truth! RT @alanchumley: #measurePR cant measure if u don't hv benchmark to compare to. find 1. Set a meas objective. meas again. #measurepr
- 4:33 pm **robinhlane:** @shonali: #measurePR "How will it help the business/org?" Defining that baseline first and then setting objectives can be the struggle
- 4:33 pm **ericabuteau:** @alanchumley Right. But, if you can't find your own benchmark (at least 6mo's data), use your peers for comparison. #measurePR
- 4:33 pm **shonali:** @theelusivfish Of course it does, but KPIs are critical. You won't know the KPIs if you're not involved in the strategy. #measurePR
- 4:33 pm **KateErdy:** @alanchumley where/how does one find a benchmark to compare to for measuring? #measurePR
- 4:34 pm **CommAMMO:** The ROPE method is more and more relevant (research, objective, plan, execute) #measurepr
- 4:34 pm **KateRobins:** @bonnieupright I like that. Have you written more on that? Would be helpful salespoint. #measurepr
- 4:34 pm **SuzieLin:** RT @CommAMMO: The ROPE method is more and more relevant (research, objective, plan, execute) #measurepr
- 4:34 pm **KateRobins:** @shonali What and why #measurePr
- 4:35 pm **shonali:** @priteshpatel9 Great to see you, I was hoping you'd be here! #measurePR
- 4:35 pm **rajean:** Refreshing discussion #measurePR! Need 2 jump off 4 mtg, nice 2 meet all, hope 2 make this a habit! Thx @shonali Look 4ward 2 transcript
- 4:35 pm **KateRobins:** @RebeccaDenison So need to build in what's-in-it-for-them or it's a beta ex on their time. (Last place I worked concluded that.) #measurepr
- 4:36 pm **CommAMMO:** @alanchumley I like the 7 C's, would caution that we still must link to outcomes (commerce, yes, but others too) #measurepr
- 4:36 pm **bonnieupright:** @KateRobins Looking for more on the immediacy of shifting strategies? I have one doc that addresses it a little. Can share. #measurepr

- 4:37 pm **shonali:** @rajean You bet, thanks for joining! #measurePR
- 4:38 pm **CommAMMO:** @KateRobins Measure what: dep's on org's objs. Why? We've gotten away for years with being he "trust me" dept. Game's over now. #measurepr
- 4:38 pm **shonali:** RT @CommAMMO: @alanchumley I like the 7 C's, would caution that we still must link to outcomes (commerce, yes, but others too) #measurepr
- 4:38 pm **KateRobins:** @christomasuk Come on in! #measure #measurepr
- 4:38 pm **shonali:** @KateRobins That depends on what you're trying to accomplish/achieve, right? #measurePR #measurePR
- 4:39 pm **prireshpatel9:** @KateErdy - i think you need 2 define your own benchmark, every client, industry & customer is different & reacts differently too #measurepr
- 4:39 pm **shonali:** RT @CommAMMO: The ROPE method is more and more relevant (research, objective, plan, execute) #measurepr
- 4:40 pm **shonali:** @KateErdy Re: benchmarks, set those yourself, based on your research & objectives. Someone else's benchmarks won't work for you. #measurePR
- 4:40 pm **KateRobins:** @bonnieupright Please. robinskann@gmail.com #measurepr
- 4:41 pm **CommAMMO:** aware that some don't call those outcomes (outtakes) but still... worthy objectives for us to affect. #measurepr
- 4:41 pm **walkercomms:** Was RACE then RPIE now ROPE. RT @CommAMMO: The ROPE method is more and more relevant (research, objective, plan, execute) #measurepr
- 4:41 pm **shonali:** @rajean Yup, again, it just means you/client have to define what "valuable" means. #measurePR
- 4:41 pm **ericabuteau:** #measurePR How do PR efforts effect sales, market share, thought leadership,relationship improvement, correlate to web traffic, dollars, etc
- 4:42 pm **CommAMMO:** @walkercomms lol - we need new acronyms to stay in biz! AMMO works well for me... #measurepr
- 4:43 pm **alanchumley:** @ericabuteau #measurePR: use market mix modeling.
- 4:43 pm **shonali:** @robinhlane True, but unless that's done, don't really see point in "measurement" per se, then just numbers for numbers' sake. #measurePR
- 4:43 pm **bonnieupright:** @shonali @rajean By working w/ client/employer to define "value" you are demonstrating your expertise in the field. Sets u apart. #measurepr
- 4:43 pm **KateRobins:** @CommAMMO Totally agree. Over for ineffective wheel-spinning. #measurepr
- 4:43 pm **shonali:** ROFL! RT @CommAMMO: Measure what: dep's on org's objs.We've gotten away for years with being he "trust me" dept. Game's over now. #measurepr
- 4:43 pm **RebeccaDenison:** RT @CommAMMO Other outcomes: Reputation, empl commit/advocacy, willingness to recommend, brand disposition, commy relations goals #measurepr
- 4:44 pm **KateRobins:** @CommAMMO All comms should support an org's objs. But orgs objs aren't nec full-time measurement dev. #measurepr
- 4:44 pm **balemar:** How do you take an objective like brand awareness and make it measurable? #measurePR
- 4:44 pm **shonali:** RT @CommAMMO: Other outcomes: Reputation, employee commitmt/advocacy, willingness to recommend, brand disposition, comm rel goals #measurepr
- 4:44 pm **robinhlane:** @shonali absolutely, just reaffirming that you need to make sure you know how you want to move the needle before starting :) #measurePR
- 4:45 pm **walkercomms:** RT @bonnieupright: Yes, please. Thanks for sharing doc on shifting strategies.#measurePR
- 4:45 pm **JNoncek:** We are constantly asking this Q too. RT @balemar: How do you take an objective like brand awareness and make it measurable? #measurepr
- 4:45 pm **shonali:** Yes. RT @robinhlane: Just reaffirming that you need to make sure you know how you want to move the needle before starting #measurePR
- 4:46 pm **KateRobins:** @CommAMMO They are. Absolutely. 360 scope's critical. #measurepr

- 4:46 pm **khirek:** RT @CommAMMO: #measurePR outcomes: Reputation, employee commitment/advocacy, willingness to recommend, brand disposition, comm'y relations
- 4:46 pm **ericabuteau:** @balemar Pre and post effort awareness surveys... #measurePR
- 4:46 pm **walkercomms:** Marketing does it all the time!RT @balemar: How do you take an objective like brand awareness and make it measurable? #measurePR
- 4:47 pm **CommAMMO:** @balemar Is the org doing cust research? Here's how I added PR metrics to brand research. <http://bit.ly/bgCz8h> #measurepr
- 4:47 pm **priteshtpatel9:** @JNoncek - conduct regular surveys. Ask your audience if they have heard of your brand and what they think of ur brand. #measurepr
- 4:47 pm **AnnHastings:** So true! RT @shonali:ask yourself when starting out to #measurePR is, "what am I going to do with this data? How will it help the business?"
- 4:48 pm **shonali:** We're all in violent agreement (as @kdpaine would say)! @priteshtpatel9 @commAMMO @ericabuteau Awareness measures <- surveys. #measurePR
- 4:49 pm **shonali:** Nice. RT @CommAMMO: @balemar Is the org doing cust research? Heres how I added PR metrics to brand research. <http://bit.ly/bgCz8h> #measurePR
- 4:50 pm **SuzieLin:** Great chat going on here. Sorry I have to drop out but looking forward to joining this again. #measurepr
- 4:50 pm **balemar:** Thank you! RT @shonali: We're all in violent agreement @priteshtpatel9 @commAMMO @ericabuteau Awareness measures <- surveys #measurePR
- 4:50 pm **ericabuteau:** RT @shonali: We're all in violent agreement @kdpaine @priteshtpatel9 @commAMMO @ericabuteau Awareness measures <- surveys. #measurePR
- 4:50 pm **balemar:** @alanchumley Thank you for the advice! #measurePR
- 4:50 pm **khirek:** RT @shonali @priteshtpatel9 @commAMMO @ericabuteau Awareness measures <- surveys. #measurePR
- 4:50 pm **theelusivfish:** @balemar As SM becomes a more pervasive part of life, scans of mentions can give indication of brand awareness in add to survey #measurePR
- 4:50 pm **CommAMMO:** Let's be sure what we're measuring-awareness isn't outcome. We can look at correls betw it and outcomes. purch intent is closer #measurepr
- 4:51 pm **getthemessagepr:** RT @alanchumley: #measurePR measure the 7 C's: counting, content, connections, community, conversations, conversationships, commerce (where possible)
- 4:52 pm **Jenniferwah:** RT @walkercomms: Was RACE then RPIE now ROPE. RT @CommAMMO: ROPE method is more relevant (research, objective, plan, execute) #measurepr
- 4:52 pm **alanchumley:** #measurePR beware of and understand the difference 'tween the correlation (proxy) vs. causality (proof)
- 4:52 pm **PRville:** RT @CommAMMO: @balemar Is the org doing cust research? Here's how I added PR metrics to brand research. <http://bit.ly/bgCz8h> #measurepr
- 4:53 pm **bonnieupright:** Great reminder. RT @alanchumley: #measurePR beware of and understand the difference 'tween the correlation (proxy) vs. causality (proof)
- 4:53 pm **CommAMMO:** @theelusivfish But that's more anecdotal, which can cause grief int he c-suite. gd for quick view though. #measurepr
- 4:53 pm **CommAMMO:** RT @alanchumley: #measurePR beware of and understand the difference tween the correlation (proxy) vs. causality (proof) #measurepr
- 4:55 pm **CommAMMO:** @bonnieupright @alanchumley Proof is nice if you can get it - but don't quit measuring if not. can b too \$ to get proof #measurepr
- 4:55 pm **shonali:** Re: SM mentions->awareness, yes and no: if your target audience isn't paying attention, does it matter? Thoughts? #measurePR
- 4:55 pm **JNoncek:** Yes, surveys to measure brand awareness. How can you measure one's SM influence? (Potential spokesperson for example) #measurepr #measurepr
- 4:56 pm **shonali:** @SuzieLin Great to see you, come back next time! #measurePR

- 4:56 pm **CommAMMO:** Anyone still searching #iprc2010, this is a great bi-weekly chat. Don't miss it. #measurepr
- 4:56 pm **shonali:** Just 4 minutes left for this week's chat. Did you enjoy the "community" chat element? Please let me know for future planning. #measurePR
- 4:57 pm **shonali:** The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 4:57 pm **CommAMMO:** RT @KateRobins: @KateRobins Used to be visible to naked eye: protests, stock, pickup, sales, legislation. Minutias come to term. #measurepr
- 4:58 pm **balemar:** Really enjoyed it-easy to engage. RT @shonali: Did you enjoy the "community" chat element? Please let me know #measurePR
- 4:58 pm **balemar:** RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 4:58 pm **alanchumley:** @shonali Did you enjoy the "community" chat element? Please let me know for future planning. #measurePR Brilliant idea. Love it.
- 4:58 pm **KateRobins:** @shonali If SM brings more into the fold/target audience, nice , even valuable lesson learned. If not, not best use of time. #measurePR
- 4:58 pm **robinhlane:** Thanks Shonali and everyone, great chat! #measurePR
- 4:58 pm **ericabuteau:** @shonali Re: SM mentions->awareness,, if target audience isn't paying attention, you've wasted efforts. Get engaged! #measurePR
- 4:58 pm **walkercomms:** Lots of interesting points made with plenty to consider; will follow up; already looking forward to next chat #measurePR
- 4:58 pm **ericabuteau:** RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 4:59 pm **bonnieupright:** Thanks Shonali! Can't wait to see you in May here in Jacksonville! So much to learn! #measurepr
- 4:59 pm **kathy\_moore:** @shonali Sorry, head down in work and I missed #measurePR - I will check transcript, your chat is ALWAYS worth following.
- 4:59 pm **shonali:** Amen. RT @CommAMMO: Proof is nice if you can get it - but dont quit measuring if not. can b too \$ to get proof. #measurePR
- 4:59 pm **robinhlane:** RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 4:59 pm **KateRobins:** RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 5:00 pm **CommAMMO:** We nd btr tgtg. RT @shonali: Re:SM mentions->awareness, y & no: if your target audience isnt paying attention, does it matter? #measurepr
- 5:00 pm **bonnieupright:** Great meeting some new folks too! Looking forward to continued convos and sharing of info! #measurepr
- 5:00 pm **shonali:** @kathy\_moore Why, thank you! I'll look forward to seeing you the next time. :) #measurePR
- 5:01 pm **bryanccampbell:** Speaking of which, I'll call you this PM @shonali . RT @bonnieupright: Can't wait to see you in May here in Jacksonville! #measurepr
- 5:01 pm **theelusivfish:** Thanks all for a good #measurePR and for all my other followers ... ok, I'll be quiet now. ;P
- 5:02 pm **KateRobins:** RT @bonnieupright: Great meeting some new folks too! Looking forward to continued convos and sharing of info! #measurepr
- 5:02 pm **shonali:** That's the official end of this week's chat (time flies!). Thanks all for participating, see you on 3/30 from 12-1 pm EDT. #measurePR
- 5:02 pm **CommAMMO:** Are u in E Mich, N Ohio, W PA or NY? @shonali is in CLE on 3/25 - Lunch & 1/2 day seminar <http://bit.ly/aUL2nE> #measurepr
- 5:03 pm **shonali:** @bryanccampbell Cool, after 3 pm would be lovely! @bonnieupright Me too, really excited to see you all again! #measurePR

- 5:04 pm **CommAMMO:** @shonali Sorry I was late-grt chat as usual. #measurepr
- 5:05 pm **ashleypeck3:** RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 5:06 pm **JNoncek:** Thanks for an insightful chat, @shonali and all who tuned in! #measurepr #measurepr
- 5:07 pm **walkercomms:** RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 5:07 pm **marianmangoubi:** RT @RebeccaDenison: RT @shonali: If youre new to #measurePR, heres how/when it started: <http://ow.ly/1mWs5>
- 5:11 pm **walkercomms:** RT @shonali: I loved this post from @avinashkaushik on the "so what" test for web analytics. Apply the same principles to #measurePR. <http://ow.ly/1mXcw>
- 5:12 pm **marianmangoubi:** RT @ashleypeck3: RT @shonali: The next chat will be on 3/30, 12-1 pm EDT, so mark your calendars & spread the word! #measurePR
- 5:14 pm **walkercomms:** RT @shonali: If you're new to #measurePR, here's how/when it started: <http://ow.ly/1mWs5>
- 5:18 pm **shonali:** Ditto and you're welcome! RT @JNoncek: Thanks for an insightful chat, @shonali and all who tuned in! #measurepr
- 5:19 pm **shonali:** RT @CommAMMO: Are u in E Mich, N Ohio, W PA or NY? @shonali is in CLE on 3/25 - Lunch & 1/2 day seminar <http://bit.ly/aUL2nE> #measurepr
- 7:18 pm **hlatiri:** @shonali How can I get a transcript for today's #measurepr chat?

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