



Transcript from February 15, 2011 to February 15, 2011

All times are Pacific Time

February 15, 2011

- 3:25 am **JGoldsborough:** #measurePR RT @bergerchris: DON'T MISS IT: \$30 webinar for @IABC membs with expert @kdpaine on SM Measurement <http://tinyurl.com/4dkbhsj>
- 4:11 am **jimsterne:** Join me tomorrow - 2/15 - for a Twitter chat on measuring PR with #measurepr
- 4:11 am **shashib:** RT @jimsterne: Join me tomorrow - 2/15 - for a Twitter chat on measuring PR with #measurepr
- 4:11 am **annettepriest:** RT @jimsterne Join me tomorrow - 2/15 - for a Twitter chat on measuring PR with #measurepr
- 4:13 am **jimsterne:** Measuring online PR Twitter chat 2/15 12-1pm Eastern #measurepr
- 4:33 am **SuzieLin:** Looking forward to it RT @jimsterne: Join me tomorrow - 2/15 - for a Twitter chat on measuring PR with #measurepr
- 8:21 am **gojohnab:** @jimsterne I'll be in transit during your 2/15 #measurepr chat w/ @shonali but I look forward to the transcript. Good luck:)
- 11:46 am **kdpaine:** RT @ThePRCoach: Valuable view: Getting Attention: Is Online Popularity A Great Big Lie? #smmeasure #measurepr #PR <http://bit.ly/fD85sY>
- 12:05 pm **andywomyn:** RT @ThePRCoach: Valuable view: Getting Attention: Is Online Popularity A Great Big Lie? #smmeasure #measurepr #PR <http://bit.ly/fD85sY>
- 12:34 pm **alanchumley:** Reco (but missing) @shonali's #measurepr chat 2day w/ web analytics @jimsterne. Check out his book & others: <http://tinyurl.com/45qw6mp>
- 12:36 pm **alanchumley:** Book Bag for Social Media Measurement: <http://tinyurl.com/45qw6mp> What's in yours? #measurepr #emetrics #socialmediaroi #socialanalytics
- 12:37 pm **CARMA_Tweets:** Book Bag for Social Media Measurement: <http://tinyurl.com/45qw6mp> What's in yours? #measurepr #emetrics #socialmediaroi #socialanalytics
- 1:48 pm **logginsc:** RT @ThePRCoach: Valuable view: Getting Attention: Is Online Popularity A Great Big Lie? #smmeasure #measurepr #PR <http://bit.ly/fD85sY>
- 1:51 pm **shonali:** @alanchumley @gojohnab We'll miss both of you on #measurepr today with @jimsterne - promise to get transcript up soon. :)
- 1:56 pm **ShannonRenee:** @shonali is there a guest for #measurePR today?
- 2:04 pm **AdriNFletcher:** Measuring online PR Twitter chat today 12-1pm EST #measurepr
- 2:12 pm **shonali:** @shannonrenee I'm glad it's going well. Whip that beotch! Yes, today @jimsterne is the guest on #measurepr, we'll be talking web analytics.
- 2:55 pm **JGoldsborough:** What's the most compelling research you read in 2010? This was mine: <http://bit.ly/fb0fbT> #pr20chat #imcchat #measurePR #u30pro
- 3:00 pm **ClaritySol:** Most compelling research of 2010? This was mine: <http://bit.ly/fb0fbT> RT @JGoldsborough #pr20chat #imcchat #measurePR #u30pro
- 3:01 pm **MediaCollective:** @shonali does today happen to be the every other Tuesday #measurePR
- 3:08 pm **shonali:** @mediacollective It does indeed! @jimsterne is today's guest on #measurepr.
- 3:34 pm **shonali:** Just under 1.5 hours to today's #measurepr chat with @jimsterne - don't miss it, he'll be talking PR & web analytics. Good stuff.
- 3:37 pm **JohanTill:** RT @shonali: Just under 1.5 hours to today's #measurepr chat with @jimsterne - don't miss it, he'll be talking PR & web analytics.

- 3:39 pm **PRMillennial:** MT @shonali Under 1.5 hours to today's #measurepr chat with @jimsterne - talking #PR & web analytics. Good stuff.
- 3:40 pm **SuzieLin:** RT @shonali: Just under 1.5 hours to today's #measurepr chat with @jimsterne - don't miss it, he'll be talking PR & web analytics. Good stuff.
- 3:41 pm **InBoundMktgPR:** RT @shonali: Just under 1.5 hours to today's #measurepr chat with @jimsterne - don't miss it, he'll be talking PR & web analytics. Good stuff.
- 3:49 pm **MediaCollective:** @shonali @jimsterne topic to be optimizing your marketing budget perhaps? #measurepr. CU 9am pt.
- 3:49 pm **KellyeCrane:** RT @shonali: Just under 1.5 hours to today's #measurepr chat with @jimsterne - don't miss it, he'll be talking PR & web analytics.
- 4:08 pm **deannaboss:** fl ipping through my copy of Social Media Metrics to prep for #neasurepr chat today w/ @jimsterne. thanks @shonali for coordinating!
- 4:23 pm **parsonskb:** RT @ThePRCoach: Valuable view: Getting Attention: Is Online Popularity A Great Big Lie? #smmeasure #measurepr #PR <http://bit.ly/fD85sY>
- 4:25 pm **ajeffrey1:** #measurepr @shonali @jimsterne I look forward to today's chat because I read Social Media Metrics with great care. Great book!
- 4:31 pm **susan_w:** Anyone have experience using Research.ly? RT @imeditweet Top 10 analytics tools for social media - <http://bit.ly/FFANn> #in #pr #measurePR
- 4:39 pm **JourAlba:** @shonali I am a PR student and this will be my first time participating in #measurepr any advice for a newcomer?
- 4:40 pm **VMSVoice:** RT @ddrevik: Todd Defren expresses many of the current frustrations over #pr #measurement. <http://ow.ly/3WNkJ> #allmedia #measurePR #sm
- 4:48 pm **shonali:** @jouralba Welcome! This post I wrote might help: <http://ow.ly/3WRzB> Look forward to seeing you soon at #measurepr.
- 4:51 pm **gnosisarts:** RT @shonali: Just under 1.5 hours to todays #measurepr chat with @jimsterne - dont miss it, hell be talking PR & web analytics. #measurepr
- 4:55 pm **jimsterne:** RT @shonali: @jimsterne is today's guest on #measurepr Starts in ~5 min
- 4:57 pm **Sheldrake:** Big shout to @jimsterne (referenced in my upcoming book of course). Have fun on #measurepr... shame I'm on the tube.
- 4:57 pm **MediaCollective:** Pardon the twee-olum (twitter volumn) heading into chat talking PR & analytics w/ @jimsterne, join in #measurePR
- 4:57 pm **Drafted_Boy:** Starting in 5 mins @ 1 pm EST w/ eMetrics founder! RT @jimsterne - Join me & @shonali for a Twitter chat on measuring PR with #measurepr
- 4:59 pm **shonali:** I'm heading into #measurepr - snooze me if the tweets are too much for you, and I'll get back on all other tweets asap. Thanks!
- 4:59 pm **deannaboss:** I <3 analytics and am ready for today's #measurepr chat with @jimsterne & @shonali!
- 5:00 pm **jimsterne:** RT @MediaCollective: Pardon the twitter volume w/ chat talking PR & analytics w/ @jimsterne, join in #measurePR #measurepr
- 5:00 pm **shonali:** And...it's time! Welcome (back) to the bi-weekly #measurepr chat, where we talk about all things PR & SM measurement. Who's here?
- 5:00 pm **jenzings:** *clapping hands* Hello @Shonali, here to listen and learn #MeasurePR
- 5:00 pm **SuzieLin:** Looking forward to today's chat! #measurepr
- 5:00 pm **shonali:** I'm THRILLED that @jimsterne is our guest today, but before we get started, tell us who you are and what you do? #measurepr
- 5:00 pm **EvolveTom:** @shonali #measurepr would love to be... but I can't seem to get off the phone today! Have a fun chat :)
- 5:00 pm **gnosisarts:** Hi Shonali. Eric, NYC. Dir. of Gnosis Arts Media Group. Joining in. #measurepr
- 5:00 pm **rockstarjen:** Lurking and hoping to chime in from time to time over the next hour at #measurepr chat.
- 5:01 pm **gnosisarts:** But I will have to leave midway thru for a mtg so I'll catch what I can #measurepr

5:01 pm **shonali:** @jenzings LOL, I love that. Great to see you, and @deannaboss @gnosisarts @Drafted_Boy @mediacollective @rockstarjen too! #measurepr

5:01 pm **shonali:** @EvolveTom @sheldrake Bummer! #measurepr

5:01 pm **captainlauren:** Lauren, from Halifax. #measurepr mostly lurking today

5:02 pm **ronsamuelson:** sounds interesting #measurepr

5:02 pm **TRGioia:** I'm here for #measurepr!!

5:02 pm **shonali:** Me: I'm a #soloPR pro based in DC. Measurement geek, hence this chat. Also editor of @wgbiz [client] and @BNET blogger. #measurepr

5:02 pm **annebuchanan:** Hi #measurePR folks. Anne Buchanan, PR firm principal joining in from Philadelphia, home of the next World Series champs. ;)

5:02 pm **BuchananPR:** Hello! We're a PR firm based outside Philadelphia. Excited to speak with all of you today. #measurePR

5:02 pm **KateRobins:** I'm here. Hi. #measurepr

5:03 pm **shonali:** @KateRobins @BuchananPR @annebuchanan @TRGioia @ronsamuelson @captainlauren Welcome! #measurepr

5:03 pm **SuzieLin:** Hey All, I'm Suzie, pr pro trying to stay warm in NY and wine blogger #measurepr

5:03 pm **KateRobins:** @gnosisarts bummer about you too! #measurepr

5:03 pm **ronsamuelson:** jeweler in MD and opening in DC soon, using SM through many outlets like @diamondfans #measurepr

5:04 pm **dfriez:** Excited to actually be able to participate in #measurepr. I'm Debbie and based in #DC for @BurrellesLuce .

5:04 pm **Cision:** Just joining for a little bit today - glad to be back! Hello to @shonali and all the other measurement peeps :) #measurepr

5:04 pm **lawfirmPRwriter:** As my handle gives away, I'm a PR writer (for law firms, mostly). Will be interesting to join the #measurePR chat

5:04 pm **stacieberger:** I'm in! #measurePR - looking forward to it!

5:04 pm **brelow:** #MeasurePR Hello everyone! I'm Brendan Lowry, a senior PR major and intern at @BuchananPR. Looking forward to today's chat...

5:04 pm **shonali:** Can we get some Twapplause for our guest @jimsterne? Founder #emetrics <http://bit.ly/fRybiv> and #WAA <http://bit.ly/hA87fl> #measurepr

5:05 pm **shonali:** @lawfirmPRwriter Oh! You and I should talk offline. But for now, welcome. #measurepr

5:05 pm **hanner66:** #measurePR folks are in good hands with @annebuchanan on the docket. But not baseball prognosticator?

5:05 pm **gnosisarts:** @KateRobins Hi Kate. Ah, it's no biggie :) #measurepr

5:05 pm **shonali:** @Cision @dfriez @ronsamuelson @SuzieLin @KateRobins Great to see you! #measurepr

5:05 pm **smadesign:** @diamondfans #measurepr. Talk to BRITSMAs Design Group for the success of your retail store planning and design @ <http://britsma.com>

5:05 pm **KateRobins:** @shonali @jimsterne applause noise #measurepr

5:05 pm **ajeffrey1:** Hi, I'm Angela Jeffrey, vice president of integrated media for VMS and excited about learning what Jim has to teach us. #measurepr

5:06 pm **shonali:** Not to forget that @jimsterne runs Target Marketing: <http://www.targeting.com/> #measurepr

5:06 pm **SuzieLin:** RT @shonali: Not to forget that @jimsterne runs Target Marketing: <http://www.targeting.com/> #measurepr

5:06 pm **shonali:** @brelow @stacieberger Welcome! #measurepr

5:06 pm **annebuchanan:** Have you seen our pitching line-up? RT @Hanner66: #measurePR folks in good hands with @annebuchanan. But not baseball prognosticator?

5:07 pm **shonali**: W00t! RT @KateRobins: @shonali @jimsterne applause noise #measurepr

5:07 pm **MediaCollective**: Hi everybody Im June principal at full serve advertising agency who loves to dance tango & eat chocolate #measurePR

5:07 pm **shonali**: @annebuchanan @Hanner66 LOL, it's gonna be a feisty one today, eh? :p #measurepr

5:07 pm **jimsterne**: @shonali Thanks for the applause! Happy to be aboard for #measurepr tweet chat

5:07 pm **shonali**: @ajeffrey1 GREAT to see you here, Angie! Folks, Angie's awesome - please welcome her as well. #measurepr

5:07 pm **Cision**: I'm Andrea and I'm the social media marketing manager for Cision in sunny Chicago. Seriously, it's actually nice here today. #measurepr

5:07 pm **shonali**: OK, about to get started, but a few reminders first... #measurepr

5:08 pm **40deuce**: @shonali sorry I can't participate in #measurepr today, but I have a meeting in 15 mins

5:08 pm **ddrevik**: Glad to be here! Welcome, Jim! #measurepr

5:08 pm **shonali**: 1, remember to use the hashtag AND index your tweets w/ Q no. E.g. "Re: Q1" or "A1," etc., when you're chatting. #measurepr

5:09 pm **shonali**: 2nd, we have groups on Facebook & LinkedIn, if you'd like to join, just search for the hashtag. #measurepr

5:09 pm **shonali**: 3rd, this is where all chat recaps/transcripts are posted: <http://ow.ly/3OdC8> Might want to bookmark it. #measurepr

5:09 pm **SuzieLin**: RT @shonali: 2nd, we have groups on Facebook & LinkedIn, if youd like to join, just search for the hashtag. #measurepr

5:09 pm **ShannonRenee**: I'm here #measurePR

5:10 pm **shonali**: 4th: I'll be sending questions to @jimsterne, but all are welcome to answer. If you have MORE qns for him, please DM to me. #measurepr

5:10 pm **shonali**: And... we're off! Q1 coming up... #measurepr

5:11 pm **therealpmoment**: RT @shonali: And... we're off! Q1 coming up... #measurepr

5:11 pm **MuslimNewMedia**: Mustafa here, PR/media advising on Muslim issuesbusy but will be lurking on this chat #measurepr

5:11 pm **shonali**: Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr

5:11 pm **SuzieLin**: RT @shonali: Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr

5:12 pm **jimsterne**: A1a: Thinking mentions are the same as "ink" - they are much less valuable #measurepr

5:12 pm **Cision**: RT @shonali: Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr

5:12 pm **lawfirmPRwriter**: RT @shonali: Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr

5:12 pm **ShannonRenee**: RT @shonali: Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr

5:12 pm **jimsterne**: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurepr

5:12 pm **shonali**: @MuslimNewMedia @therealpmoment @ShannonRenee @ddrevik Welcome! @40deuce Have a good meeting. :) #measurepr

5:12 pm **Drafted_Boy**: #measurepr - Recently discovered analytics and loving it! Here to learn from the best! :)

5:12 pm **annebuchanan**: RT @jimsterne: A1a: Thinking mentions are the same as "ink" - they are much less valuable #measurepr

- 5:13 pm **jimsterne:** A1c: Treating social media as a broadcast channel. It's far more Social than Media - Hi Mom! #measurepr
- 5:13 pm **shonali:** RT @jimsterne: A1a: Thinking mentions are the same as "ink" - they are much less valuable. #measurepr
- 5:13 pm **annebuchanan:** RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurepr
- 5:13 pm **shonali:** RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations. #measurepr
- 5:13 pm **SuzieLin:** RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurepr
- 5:13 pm **JasonDKing:** @jimsterne #measurePR Q:1 Can you explain?
- 5:13 pm **MediaCollective:** Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurePR
- 5:13 pm **MediaCollective:** RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurePR
- 5:13 pm **ShannonRenee:** RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurepr [yes, context is key]
- 5:13 pm **JenNicoleMarie:** Agreed! RT @jimsterne A1a: Thinking mentions are the same as "ink" - they are much less valuable #measurepr
- 5:14 pm **KateRobins:** RT @annebuchanan: RT @jimsterne: A1a: Thinking mentions are the same as "ink" - they are much less valuable #measurepr
- 5:14 pm **shonali:** @jimsterne Love it. Can you elaborate on "mentions" v. "ink" please? #measurepr
- 5:14 pm **lawfirmPRwriter:** RT @jimsterne: A1c: Treating social media as a broadcast channel. It's far more Social than Media - Hi Mom! #measurepr
- 5:14 pm **rockstarjen:** RT @jimsterne: Thinking a lot of noise is good without studying the sentiment of the conversations (pr pro analytis mistakes) #measurepr
- 5:14 pm **Drafted_Boy:** @shonali - can I get a follow so I can DM you in case I have a question for @jimsterne? Thanks! #measurepr
- 5:15 pm **jimsterne:** A1a Mentions are just that - social media comments - "Ink" is printed in edited media - well considered #measurepr
- 5:15 pm **shonali:** @Drafted_Boy Done. :) #measurepr
- 5:15 pm **dfriez:** RT @jimsterne: A1a Mentions are just that - social media comments - "Ink" is printed in edited media - well considered #measurepr
- 5:15 pm **ShannonRenee:** A1: PR pros (and others) report stats, showing growth w/o having set a baseline...leaving folks w/o clear understanding #measurePR
- 5:16 pm **mickLatimer:** RT @ShannonRenee: RT @shonali: Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr
- 5:16 pm **shonali:** LOL. RT @jimsterne: A1c: Treating social media as a broadcast channel. It's far more Social than Media - Hi Mom! #measurepr
- 5:16 pm **Drafted_Boy:** RT @shonali - Q1: @jimsterne - What are some of the most basic mistakes PR pros make when it comes to using web analytics? #measurepr
- 5:16 pm **stacieberger:** RT @ShannonRenee: A1: PR pros (and others) report stats, showing growth w/o having set a baseline...leaving folks w/o clear understanding #measurePR
- 5:16 pm **mickLatimer:** RT @ShannonRenee: RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurepr [yes, context is key]
- 5:17 pm **shonali:** RT @jimsterne: A1a Mentions are just that - social media comments - "Ink" is printed in edited media - well considered. #measurepr
- 5:17 pm **jimsterne:** A1a: If somebody mentions your name in a tweet in passing, that's nice. If somebody mentions you in print, that's much better #measurepr
- 5:17 pm **MediaCollective:** RT @jimsterne: A1a Mentions are just that - social media comments - "Ink" is printed in edited media - well considered #measurePR

- 5:17 pm **ShannonRenee:** MT @jimsterne: A1a Mentions are just that-social media comments & "Ink" is printed in edited media #measurepr [consider the source]
- 5:18 pm **lawfirmPRwriter:** RT @jimsterne: A1a: If somebody mentions your name in a tweet in passing, that's nice. If somebody mentions you in print, that's much better #measurepr
- 5:18 pm **annebuchanan:** Why? RT @jimsterne: A1a: If somebody mentions you in a tweet in passing, nice. If somebody mentions you in print, much better #measurepr
- 5:18 pm **shonali:** RT @jimsterne: A1a: If somebody mentions your name in a passing tweet: nice. If somebody mentions you in print, much better #measurepr
- 5:18 pm **KateRobins:** @jimsterne A1 and by print you don't necessarily mean paper and ink. online editions of papers? #measurepr
- 5:19 pm **TRGioia:** RT @jimsterne A1a: If some1 mentions ur name in a tweet in passing that's nice. If some1 mentions you in print that's much better #measurepr
- 5:19 pm **shonali:** @jimsterne When you say "print," are you including online pubs, etc.? (I'm asking the obvious but just to be clear...) #measurepr
- 5:19 pm **annebuchanan:** Good question. RT @KateRobins: @jimsterne A1 and by print you don't necessarily mean paper and ink. online editions of papers? #measurepr
- 5:19 pm **SuzieLin:** A1a - What about print and the online version? #measurepr
- 5:19 pm **Zimana_:** RT @jimsterne: RT @shonali: @jimsterne is today's guest on #measurepr Starts in ~5 min
- 5:19 pm **jimsterne:** @annebuchanan "In print" means they wrote an article and it was edited and published rather than just online chatter = value #measurepr
- 5:20 pm **MediaCollective:** A1 keep in mind though some mainstream media are pulling comments & sm to ink and online - track funnels #measurePR
- 5:20 pm **jimsterne:** @SuzieLin Yes - online versions of "print" are = to print in value. Ie., *Edited* = considered rather than chit chat #measurepr
- 5:20 pm **shonali:** @jimsterne I can't DM you back (aargh!), but the answer to your question is "yes." :) #measurepr
- 5:21 pm **BuchananPR:** RT @jimsterne If somebody mentions your name in a tweet, that's nice. If somebody mentions you in print, that's much better #measurepr
- 5:21 pm **Drafted_Boy:** RT@jimsterne - A1a: Your name mentioned in a tweet in passing, that's nice. If somebody mentions you in print, that's much better #measurepr
- 5:21 pm **rockstarjen:** RT @jimsterne: @annebuchanan "In print" means wrote article and it was edited/published rather than just online chatter=value #measurepr
- 5:21 pm **KateRobins:** @MediaCollective A1. Yes, the lines are fuzzy paper loses its place. #measurepr
- 5:21 pm **annebuchanan:** @MediaCollective So fact that it was edited and vetted makes it more valuable -- not the number of eyeballs who saw it, correct? #measurePR
- 5:21 pm **shonali:** I think @jimsterne is making a really important distinction when he says "edited" media. #measurepr
- 5:22 pm **MuslimNewMedia:** @jimsterne A1a: not hard and fast tho.Depends on how influential Tweeter is vs print reach. Niche,market, cstmr use all play. #measurepr
- 5:22 pm **gnosisarts:** Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr
- 5:22 pm **shonali:** RT @jimsterne: "In print" means they wrote an article and it was edited and published rather than just online chatter = value #measurepr
- 5:22 pm **annebuchanan:** RT @GnosisArts: Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr
- 5:22 pm **KateRobins:** @shonali @jimsterne Yeah. Also like considered vs. chatter. #measurepr
- 5:22 pm **ShannonRenee:** RT @jimsterne If somebody mentions your name in a tweet, that's nice. If somebody mentions you in print, that's much better #measurepr
- 5:22 pm **SuzieLin:** @jimsterne Yep, I agree. I believe a wider audience sees the news in both versions. I still know many who rely on print only #measurepr

5:22 pm **shonali**: Ditto. RT @KateRobins: @shonali @jimsterne Yeah. Also like considered vs. chatter. #measurepr

5:23 pm **ajeffrey1**: Jim - your book recommends tools like Tweetbeep, but warns against measuring bots vs humans. How can you tell? #measurepr

5:23 pm **KateRobins**: RT @gnosisarts: Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr

5:23 pm **MediaCollective**: @annebuchanan I would say eyeball grabbing that gets snapped up =s a more valued than eyes alone a 1-2 punch #measurePR

5:23 pm **shonali**: Q2: @jimsterne: In PR and social media, we talk a lot about "engagement." What are some ways to measure engagement? #measurepr

5:23 pm **jimsterne**: @annebuchanan Yes Anne - it has to do with the perception of the speaker. If I say it vs. W\$J 'prints' it #measurepr

5:23 pm **SuzieLin**: RT @shonali: Q2: @jimsterne: In PR and social media, we talk a lot about "engagement." What are some ways to measure engagement? #measurepr

5:23 pm **annebuchanan**: RT @jimsterne: @annebuchanan Yes Anne - it has to do with the perception of the speaker. If I say it vs. W\$J 'prints' it #measurepr

5:24 pm **research4comms**: Q1a HuffPost: considered or chatter? #measurepr

5:24 pm **cloudspark**: @shonal - pits, i'm missing #measurePR to meet client deadlines. #thankfulfortranscripts

5:24 pm **Drafted_Boy**: RT @jimsterne - A1c: Treating social media as a broadcast channel. It's far more Social than Media - Hi Mom! #measurepr

5:24 pm **lawfirmPRwriter**: @GnosisArts Really? Online "chatter" includes blogs? I would think they fall into the "print" category, no? #measurepr

5:24 pm **BuchananPR**: RT @jimsterne: @annebuchanan Yes Anne - it has to do with the perception of the speaker. If I say it vs. W\$J 'prints' it #measurepr

5:24 pm **jimsterne**: A2 Engagement - Eeek! "It depends" always right answer. Do they follow? re-tweet? Comment on yr blog? Interested & enthused? #measurepr

5:24 pm **annebuchanan**: @jimsterne You are building a strong case for "traditional media relations." Welcome news for some us traditionalists. ;) #measurepr

5:24 pm **deannaboss**: Q2: comments on posts and how often the article is shared are my main criteria for engagement #measurepr

5:24 pm **KateRobins**: A1 Isn't the audience as important as the weight of the pub? Considering fbook revolutions and twitter sensations #justinbieber:) #measurepr

5:25 pm **ShannonRenee**: RT @gnosisarts: Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr

5:25 pm **MediaCollective**: RT @shonali: Q2: @jimsterne: In PR and social media, we talk a lot about "engagement." What are some ways to measure engagement? #measurePR

5:25 pm **ShannonRenee**: MT @annebuchanan: @jimsterne You are building a strong case for "traditional media relations." #measurepr

5:25 pm **KateRobins**: @shonali @jimsterne Q2 I thought I read that engagement's dead. #measurepr

5:25 pm **gnosisarts**: @lawfirmPRwriter Not all blogs. But many. It's b/c too many blogs have no editorial oversight. Now, a NYT blog ... #measurepr

5:25 pm **shonali**: @ajeffrey1 I'll add that question to the queue - thank you! #measurepr

5:25 pm **lawfirmPRwriter**: RT @shonali: Q2: @jimsterne: In PR and social media, we talk a lot about "engagement." What are some ways to measure engagement? #measurepr

5:25 pm **ronsamuelson**: RT @Drafted_Boy: RT @jimsterne - A1c: Treating social media as a broadcast channel. It's far more Social than Media - Hi Mom! #measurepr

5:25 pm **SuzieLin**: Q2 Engagement - how much are people commenting, not only retweeting but adding thoughts to it #measurepr

5:25 pm **jimsterne**: @KateRobins Don't confuse mentions by the masses va by formal pubs vs. celebrities. All have different weight #measurepr

5:26 pm **ShannonRenee:** RT @shonali: Q2: @jimsterne: In PR and social media, we talk a lot about "engagement." What are some ways to measure engagement? #measurepr

5:26 pm **shonali:** @KateRobins It's funny how many things are proclaimed "dead" until they're not... #measurepr

5:26 pm **gnosisarst:** @lawfirmPRwriter Another factor is number of contributors to the blog #measurepr

5:26 pm **deannaboss:** RT @SuzieLin: Q2 Engagement - how much are people commenting, not only retweeting but adding thoughts to it #measurepr

5:26 pm **gnosisarst:** RT @shonali: @KateRobins Its funny how many things are proclaimed "dead" until theyre not... #measurepr

5:26 pm **shonali:** RT @jimsterne: A2 Engagement - Eeek! "It depends" is right answer. Do they follow? RT? Comment on blog? Interested & enthused? #measurepr

5:27 pm **Katie_CARMA:** RT @GnosisArts Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr

5:27 pm **BuchananPR:** The buzz word: "engagement." It's about interacting with those in your social media space. Talk with them, not at them. #measurePR

5:28 pm **gnosisarst:** @lawfirmPRwriter Most blogs are soliloquies #measurepr

5:28 pm **shonali:** RT @jimsterne: Don't confuse mentions by the masses va by formal pubs vs. celebrities. All have different weight #measurepr

5:28 pm **lawfirmPRwriter:** @KateRobins Good point re beiber fever ;) #measurepr

5:28 pm **dfriez:** @deannaboss @SuzieLin Q2 some do comment in tweets, so it shouldn't be overlooked, right? #measurepr

5:28 pm **MediaCollective:** A2 first you have to measure the right things for the situation/goals ie a clear idea #measurePR

5:28 pm **Drafted_Boy:** RT @shonali - Q2: @jimsterne: In PR and social media, we talk a lot about "engagement." What are some ways to measure engagement? #measurepr

5:29 pm **RobinDally:** A2 Engagement - time spent on a page or site can be useful #measurepr

5:29 pm **gnosisarst:** A2 Engagement is hard to measure but easy to observe #measurepr

5:29 pm **SuzieLin:** @dfriez @deannaboss Absolutely, I see that a lot on twitter and often it leads to an expanded conversation #measurepr

5:30 pm **jimsterne:** RT @GnosisArts Edited/moderated/peer reviewed = Also, holds more weight in Google ranking than chatter, blogs, etc #measurepr #measurepr

5:30 pm **shonali:** @jimsterne Re: Q2, I see "it depends" from a lot of experts (real ones, like you). Sounds like each program should be customized #measurepr

5:30 pm **Zimana_:** I am sitting in on #measurepr -- great point from @JimSterne about print media -- and from a web analytics leader! How abt them apples! :-)

5:30 pm **shonali:** @jimsterne ... based on each org's unique needs & objectives. (Re: Q2 cont). #measurepr

5:30 pm **lawfirmPRwriter:** @GnosisArts I can't disagree with that! RE: Most blogs are soliloquies #measurepr

5:30 pm **stacieberger:** RT @shonali: RT @jimsterne: Don't confuse mentions by the masses va by formal pubs vs. celebrities. All have different weight #measurepr

5:31 pm **shonali:** RT @jimsterne: RT @GnosisArts Edited/moderated/peer reviewed = Also, holds more weight in Google ranking than chatter, blogs, etc #measurepr

5:31 pm **jimsterne:** @shonali Yes! A) What are your goals? B) Measure KPI's that help you meet goals. "Engagement" is campaign specific #measurepr

5:32 pm **SuzieLin:** RT @jimsterne: RT @GnosisArts Edited/moderated/peer reviewed = Also, holds more weight in Google ranking than chatter, blogs, etc #measurepr

5:32 pm **ajeffrey1:** RT @jimsterne: RT @GnosisArts Edited/moderated/peer reviewed = Also, holds more weight in Google ranking than chatter, blogs, etc #measurepr

5:32 pm **MuslimNewMedia:** agreed! some cases, audience may be *more* important - RT @KateRobins: A1 Isn't the audience as important as the weight of pub? #measurepr

- 5:32 pm **lawfirmPRwriter:** RT @gnosisarts: Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr
- 5:32 pm **shonali:** Wheel! RT @jimsterne: @shonali Yes! A) What are your goals? B) Measure KPI's that help meet goals. "Engagement": campaign specific #measurepr
- 5:33 pm **ShannonRenee:** A2 you can measure no. of tweets, RTs, etc., sentiment just as important, I can like popcorn, am I buying it tho? #measurePR
- 5:33 pm **annebuchanan:** Ah! KPI's. That loaded term again! RT @jimsterne: @shonali Measure KPI's that help you meet goals. "Engagement"=campaign specific #measurepr
- 5:33 pm **TRGioia:** RT @shonali: @jimsterne ... based on each org's unique needs & objectives. (Re: Q2 cont). #measurepr
- 5:33 pm **deannaboss:** @dfriez @SuzieLin yes! don't overlook Twitter. for reports if there's a lot I give it its own section or include it in sharing. #measurepr
- 5:34 pm **SuzieLin:** RT @ShannonRenee: A2 you can measure no. of tweets, RTs,etc.,sentiment just as important, I can like popcorn, am I buying it tho? #measurepr
- 5:34 pm **ajeffrey1:** RT @jimsterne: @shonali Yes! A) What are your goals? B) Measure KPI's that help you meet goals. "Engagement" is campaign specific #measurepr
- 5:34 pm **KateRobins:** @MuslimNewMedia @KateRobins Yeah, just backed up to see what we were talking about measuring again. An overthrown gov is big. #measurepr
- 5:34 pm **gnosisarts:** Agreed. I find 2 often people want 2 measure stuff w/ out having an objective serving as the context of what they're measuring #measurepr
- 5:34 pm **Drafted_Boy:** RT @GnosisArts - A1 Edited/moderated/peer reviewed = Also, holds more weight in Google ranking algorithms than chatter, blogs, etc #measurepr
- 5:34 pm **jimsterne:** KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:34 pm **JourAlba:** RT @shonali Yes! A) What are your goals? B) Measure KPI's that help you meet goals. "Engagement" is campaign specific #measurepr
- 5:34 pm **dfriez:** RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:34 pm **mprovement:** RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:34 pm **SuzieLin:** Yep RT @jimsterne: KPIs are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:35 pm **BuchananPR:** What are some concrete tools you turn to for "engagement" measurement? @klout? #measurepr
- 5:35 pm **shonali:** This might be the QOTD. RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:35 pm **ShannonRenee:** A2 generating buzz can be good for brand awareness/bldg, converting to sales is harder #measurePR
- 5:35 pm **eMetricsDE:** RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:35 pm **deannaboss:** more on KPIs? #dejavu #measurepr
- 5:35 pm **annebuchanan:** @GnosisArts This conversation reminds me of the last #measurepr chat: the importance of tying a campaign to a desired BUSINESS outcome.
- 5:35 pm **TRGioia:** RT @gnosisarts: Agreed. I find 2 often people want 2 measure stuff w/ out having an objective serving as the context of what they're measuring #measurepr
- 5:35 pm **jimsterne:** QOTD? There's still time to hot one out of the park! #measurepr
- 5:35 pm **shonali:** Moving along (lots of qns in the queue!). Q3: @jimsterne: What, in your opinion, is the best way to measure influence? #measurepr
- 5:35 pm **KateRobins:** @MuslimNewMedia @KateRobins I know kids who don't read papers, sadly. But they influence peers behaviors, spending, tastes. #measurepr
- 5:36 pm **MediaCollective:** A2 keep in mind that re-posts & referrals ie linked to articles, comment posts count in measurement, = indicator #measurePR

5:36 pm **Drafted_Boy:** RT @jimsterne - A2 Engagement - "It depends" always right answer. Do they follow? RT? Comment on yr blog? Interested & enthused? #measurepr

5:36 pm **gnosisar:** @annebuchanan I was just thinking that. #measurepr

5:36 pm **shonali:** @annebuchanan @GnosisArts Me too. It's one of those things we say over and OVER again b/c people forget/don't pay attention #measurepr

5:36 pm **gnosisar:** Sry all, I have to leave. I'll catch the transcript later #measurepr

5:36 pm **shonali:** @jimsterne LOL! You bet. #measurepr

5:36 pm **ShannonRenee:** RT @shonali: Q3: @jimsterne: What, in your opinion, is the best way to measure influence? #measurepr

5:36 pm **ajeffrey1:** RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr Read this one! Smart.

5:36 pm **jimsterne:** A3 Business results. If person X tweets to as many as Y but gets more biz results then X is more meaningfully influential #measurepr

5:36 pm **lawfirmPRwriter:** RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr

5:37 pm **SuzieLin:** @gnosisar: Yep you have to have measurable objectives for campaigns or else what are you really measuring #measurepr

5:37 pm **JourAlba:** @shannonrenee how simple/complicated is it to bridge the gap b/n awareness and sales? #measurepr

5:37 pm **stacieberger:** @jimsterne KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr (Set business goals)

5:37 pm **mariano69:** Great tweet chat at #measurePR with @jimsterne

5:37 pm **shonali:** RT @jimsterne: A3 Biz results. If person X tweets to as many as Y but gets more biz results X is more meaningfully influential #measurepr

5:38 pm **jimsterne:** @JourAlba Overwhelmingly complicated! "Attribution" is the problem of the century. #measurepr

5:38 pm **MediaCollective:** RT @jimsterne: A3 Business results. If person X tweets to as many as Y but gets more biz results =X is more influential #measurePR

5:38 pm **ajeffrey1:** RT @ShannonRenee: A2 generating buzz can be good for brand awareness/bldg, converting to sales is harder #measurePR. Shannon is dead on.

5:38 pm **annebuchanan:** @shonali @GnosisArts One of most important lessons jr PR folks should maste: Tie PR to a business objective. Not PR for PR sake #measurepr

5:38 pm **Drafted_Boy:** RT @jimsterne - A) What are your goals? B) Measure KPI's that help you meet goals. "Engagement" is campaign specific #measurepr

5:38 pm **lawfirmPRwriter:** RT @ShannonRenee: RT @shonali: Q3: @jimsterne: What, in your opinion, is the best way to measure influence? #measurepr

5:38 pm **ShannonRenee:** @JourAlba bridge the gap b/n awareness and sales: "It depends" on brand/prod & finding the right audience to hear the message #measurepr

5:39 pm **shonali:** @annebuchanan Ha, tell me about it. Head, meet wall. #measurepr

5:39 pm **grahamhill:** @jimsterne RE X, Y & Sales. The management fallacy of correlation (rather than its big brother, causation). #measurepr

5:39 pm **SuzieLin:** RT @jimsterne: A3 Business results. If person X tweets to as many as Y but gets more biz results then X is more meaningfully influential #measurepr

5:39 pm **Drafted_Boy:** RT @jimsterne - A2. KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr

5:39 pm **RobinDally:** @jimsterne: reA3.. so measuring biz results super important #measurePR

5:39 pm **jimsterne:** Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr

5:39 pm **annebuchanan:** I just laughed out loud -- literally -- at this! RT @shonali: @annebuchanan Ha, tell me about it. Head, meet wall. #measurepr

- 5:40 pm **MuslimNewMedia:** yep. dont think @ghonim needed to be vetted or in "print" RT @KateRobins An overthrown gov is big. #measurepr
- 5:40 pm **Drafted_Boy:** RT @shonali - Q3: @jimsterne: What, in your opinion, is the best way to measure influence? #measurepr
- 5:40 pm **annebuchanan:** Amen. RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:40 pm **shonali:** @grahamhill I don't think @jimsterne implied that Sales is/are the only business result(s). #measurepr
- 5:40 pm **iUCKIDZ10:** RT @annebuchanan: Amen. RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:40 pm **stacieberger:** @GnosisArts One of most important lessons jr PR folks should master: Tie PR to a business objective. Not PR for PR sake #measurepr Amen!
- 5:40 pm **TRGioia:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:40 pm **shonali:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:40 pm **lawfirmPRwriter:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:40 pm **dfriez:** Can u expand on how u r connecting? RT @jimsterne: Influence is based on recency, frequency, reach, RTs, but mostly Biz RESULTS #measurepr
- 5:41 pm **mariano69:** RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:41 pm **JourAlba:** RT @annebuchanan: @shonali @GnosisArts One of most important lessons jr PR folks should maste: Tie PR to a business objective. Not PR for PR sake #measurepr
- 5:41 pm **Drafted_Boy:** RT @jimsterne - A3 Business results. If person X tweets to as many as Y but gets more biz results then X is more influential #measurepr
- 5:41 pm **shonali:** RT @ajeffrey1: RT @ShannonRenee: A2 generating buzz can be good for brand awareness/bldg, converting to sales is harder #measurepr
- 5:41 pm **jimsterne:** Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:41 pm **MediaCollective:** @jimsterne amen on that! reaction equaling action otherwise your just blowing in the wind #measurePR
- 5:41 pm **KateRobins:** @MuslimNewMedia @ghonim be interesting to see weight in sm and conventional media. #measurepr
- 5:41 pm **prdreamer:** To live by. RT @jimsterne: KPI's are never useful when generic or "standard". They are purpose-built for the moment #measurepr
- 5:41 pm **mattledford:** RT @jimsterne: Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:42 pm **mariano69:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:42 pm **ajeffrey1:** RT @jimsterne: A3 Business results. If person X tweets to as many as Y but gets more biz results then X is more influential #measurepr
- 5:42 pm **shonali:** RT @jimsterne: Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:42 pm **Drafted_Boy:** RT @jimsterne - A3. Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:42 pm **ShannonRenee:** RT @annebuchanan: @shonali @GnosisArts An important lessons jr PR folks: Tie PR to biz objective. Not PR for PR sake #measurepr [preach!]
- 5:42 pm **vargasl:** Great #measurepr chat today with @jimsterne - Will need to look at transcript later.
- 5:42 pm **stacieberger:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr

- 5:43 pm **shonali:** @grahamhill LOL, sunspots! #measurepr
- 5:43 pm **SuzieLin:** Yes RT @jimsterne: Social results: retweets, posts, shares etc Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:43 pm **Drafted_Boy:** RT @jimsterne - A3. Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads... on the way to Sales #measurepr
- 5:43 pm **rockstarjen:** RT @vargasl: Great #measurepr chat today with @jimsterne - Will need to look at transcript later. [ditto - had to jump out]
- 5:43 pm **shonali:** Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurepr
- 5:43 pm **ajeffrey1:** RT @jimsterne: @JourAlba Overwhelmingly complicated! "Attribution" is the problem of the century. #measurepr. So true for me. You?
- 5:44 pm **SuzieLin:** RT @shonali: Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurepr
- 5:44 pm **hughmacken:** @jimsterne funny you mention KPI's this morning, i just commented (<http://bit.ly/hirZtq>) on @chrisbrogan & @cspenn CORE/KPI posts #measurepr
- 5:44 pm **jimsterne:** A4 You don't. Ask IT to help answer specific ?s They cannot provide insight out of the blue. But they have data - so be nice. #measurepr
- 5:44 pm **theladywrites:** RT @shonali: RT @jimsterne: Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:44 pm **MediaCollective:** RT @shonali: Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurePR
- 5:44 pm **ShannonRenee:** RT @jimsterne: Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:44 pm **TRGioia:** RT @shonali: Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurepr
- 5:44 pm **lawfirmPRwriter:** RT @shonali: Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurepr
- 5:45 pm **BuchananPR:** For influencers, is it quality or quantity of followers they have? If you're a trusted thought-leader in field, you have power #measurePR
- 5:45 pm **WebTrendsQandA:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:45 pm **annebuchanan:** RT @jimsterne: A4 Ask IT to help answer specific ?s They can't provide insight out of blue. But they have data, so be nice. #measurepr
- 5:45 pm **jimsterne:** A4 IT are there to serve, but they can't guess what you want. YOU have to understand data well enough to ask good ?s #measurepr
- 5:45 pm **ShannonRenee:** RT @shonali: Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurepr
- 5:46 pm **ajeffrey1:** RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr Here's the secret formula!
- 5:46 pm **shonali:** RT @jimsterne: A4 Ask IT to help answer specific ?s They can't provide insight out of blue. But they have data, so be nice. #measurepr
- 5:46 pm **msbruschetta:** Definitely want to check out #measurePR transcript later. No time to join in now, but have been loving the @BuchananPR Tweets I've seen! :-)
- 5:46 pm **SuzieLin:** Yep influencers drive action RT @jimsterne: Influence is based on recency, frequency, reach, retweets, but mostly Biz RESULTS #measurepr
- 5:46 pm **Drafted_Boy:** RT @shonali - Q4 for @jimsterne is from @mattkellypr: How do I ask my IT people how to leverage their data for PR? #measurepr
- 5:47 pm **jimsterne:** @BuchananPR Quantity of followers simply increase the likelihood that some will be quality. #measurepr
- 5:47 pm **shonali:** RT @jimsterne: A4 IT is there to serve, but they can't guess what you want. YOU have to "get" data well enough to ask good qns #measurepr
- 5:47 pm **JourAlba:** @buchananpr my thoughts exactly, frequency can be misleading #measurepr

- 5:48 pm **annebuchanan:** True. RT @jimsterne: @BuchananPR Quantity of followers simply increase the likelihood that some will be quality. #measurepr
- 5:48 pm **shonali:** RT @jimsterne: @BuchananPR Quantity of followers simply increase the likelihood that some will be quality. #measurepr
- 5:48 pm **JourAlba:** RT @jimsterne: @BuchananPR Quantity of followers simply increase the likelihood that some will be quality. #measurepr
- 5:48 pm **ajeffrey1:** RT @jimsterne: Social results: retweets, posts, shares, etc. Biz Results = registrations, downloads, etc... on the way to Sales #measurepr
- 5:48 pm **MediaCollective:** @mattkellypr what do you mean legerage their data? provide you data, or take action on PR initiaves #measurePR
- 5:48 pm **JHamlin:** RT @jimsterne: A1b Thinking a lot of noise is good without studying the sentiment of the conversations #measurepr
- 5:48 pm **shonali:** Q5 for @jimsterne from @ajeffrey1: yr bk recos tools like Tweetbeep, but warns agnst measuring bots vs humans. How can you tell? #measurepr
- 5:49 pm **jimsterne:** @BuchananPR One tweet from Bill Gates to 5 of his peeps can change the world. Especially if one is Steve Jobs ;-) #measurepr
- 5:49 pm **Drafted_Boy:** RT @jimsterne - A4 Ask IT to help answer specific ?s They can't provide insight out of blue. But they have data, so be nice #measurepr
- 5:49 pm **shonali:** RT @jimsterne: One tweet from Bill Gates to 5 of his peeps can change the world. Especially if one is Steve Jobs ;-) #measurepr
- 5:49 pm **jimsterne:** A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr
- 5:50 pm **SuzieLin:** RT @jimsterne: A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr
- 5:50 pm **lawfirmPRwriter:** RT @shonali: Q5 for @jimsterne from @ajeffrey1: yr bk recos tools like Tweetbeep, but warns agnst measuring bots vs humans. How can you tell? #measurepr
- 5:50 pm **shonali:** RT @jimsterne: A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve. #measurepr
- 5:50 pm **Drafted_Boy:** RT @jimsterne - A4 IT is there to serve, but can't guess what you want. YOU have to understand data well enough to ask good ?s #measurepr
- 5:51 pm **JourAlba:** RT @jimsterne A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr
- 5:51 pm **ShannonRenee:** RT @jimsterne: A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr
- 5:51 pm **Drafted_Boy:** RT @jimsterne - A4. @BuchananPR Quantity of followers simply increase the likelihood that some will be quality. #measurepr
- 5:52 pm **Drafted_Boy:** RT @jimsterne - A4 One tweet from Bill Gates to 5 of his peeps can change the world. Especially if one is Steve Jobs ;-) #measurepr
- 5:52 pm **MediaCollective:** when using measurment tools best to use more than one, check & balance #measurePR
- 5:52 pm **VaBeachKevin:** RT @jimsterne: A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr
- 5:53 pm **jimsterne:** RT @grahamhill: Sunspots may have a bigger impact on business results than many management actions <http://is.gd/25jzsO> #measurepr
- 5:53 pm **lawfirmPRwriter:** RT @MediaCollective: when using measurment tools best to use more than one, check & balance #measurePR
- 5:53 pm **SuzieLin:** Absolutely, no two are the same RT @MediaCollective: when using measurment tools best to use more than one, check & balance #measurepr
- 5:53 pm **jimsterne:** RT @MediaCollective: when using measurment tools best to use more than one, check & balance #measurepr
- 5:53 pm **shonali:** Related to Q5 - re: tools, IMHO, too many people get hung up on measuring tools and NOT business results. Think straight, people. #measurepr

- 5:53 pm **Drafted_Boy:** RT @shonali - Q5 from @ajeffrey1: yr bk recos tools like Tweetbeep, but warns agnst measuring bots vs humans. How can you tell? #measurepr
- 5:53 pm **lawfirmPRwriter:** @MediaCollective Makes sense. Which tools do you use though? #measurepr
- 5:53 pm **ShannonRenee:** RT @MediaCollective: when using measurement tools best to use more than one, check & balance #measurePR [yep, provides validity]
- 5:53 pm **shonali:** RT @grahamhill: Sunspots may have a bigger impact on business results than many management actions <http://is.gd/25jzsO> Enjoy #measurepr
- 5:54 pm **KaryD:** Crazy morning...looks like I am missing out on good chats in both #measurepr and #sm98
- 5:54 pm **shonali:** Q6 from @shannonrenee: @jimsterne: As print readership is waning, is it still as effective as it once was? #measurepr
- 5:54 pm **dfriez:** Agreed! RT @shonali: Related to Q5 - re: tools, IMHO, too many people get hung up on measuring tools and NOT business results. #measurepr
- 5:54 pm **shonali:** Tweeps, we're likely to go slightly over time today... not too much, so hope you can stay for a few more mins. #measurepr
- 5:55 pm **jenzings:** @shonali Here for the duration; this is v. interesting #measurePR
- 5:55 pm **ShannonRenee:** RT @shonali: Q6 from [me]: @jimsterne: As print readership is waning, is it still as effective as it once was? #measurepr
- 5:55 pm **Drafted_Boy:** RT @jimsterne - A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr
- 5:55 pm **lawfirmPRwriter:** RT @shonali: Q6 from @shannonrenee: @jimsterne: As print readership is waning, is it still as effective as it once was? #measurepr
- 5:55 pm **shonali:** @jenzings Awesome! #measurepr
- 5:55 pm **MediaCollective:** @lawfirmPRwriter it depends on what is being measured+ budget ie free tools vs. enterprise systems \$ #measurePR
- 5:55 pm **KateRobins:** That'd get old for a cust pretty fast RT @shonali: Too many people get hung up on measuring tools and NOT business results. #measurepr
- 5:55 pm **jimsterne:** A6 Can be argued that as print readership declines, impact increases. When did you last receive hand-written note? Read it? YES! #measurepr
- 5:56 pm **jenzings:** Re: Q6--how are you defining "print"? Dead-tree, or legacy outlets (can include online)? #MeasurePR
- 5:56 pm **ajeffrey1:** RT @jimsterne: A5 Filtering bots from humans is an algorithmic problem we count on the tool builders to solve #measurepr - Thx for answer
- 5:56 pm **SuzieLin:** RT @shonali: Q6 from [me]: @jimsterne: As print readership is waning, is it still as effective as it once was? #measurepr
- 5:56 pm **dfriez:** RT @jimsterne: A6 Can be argued that as print readership declines, impact increases. When did you last receive hand-written note? #measurepr
- 5:57 pm **Drafted_Boy:** RT @shonali - Q6 from @shannonrenee: As print readership is waning, is it still as effective as it once was? #measurepr
- 5:57 pm **jimsterne:** A6 I'm a big believer in direct mail for PR as it has become so rare. #measurepr
- 5:57 pm **lawfirmPRwriter:** @MediaCollective Everything "depends" in sm. haha! Can be online all day & spin in circles =) #measurepr
- 5:57 pm **annebuchanan:** Brilliant idea. RT @jimsterne: A6 I'm a big believer in direct mail for PR as it has become so rare. #measurepr
- 5:57 pm **shonali:** RT @jimsterne: A6 Can argue as print readership declines, impact incr. When did u last receive handwritten note? Read it? YES! #measurepr
- 5:57 pm **SuzieLin:** Q6 Print stops being effective when it fully disappears. Until then it is important and effective #measurepr
- 5:57 pm **shonali:** RT @jimsterne: A6 I'm a big believer in direct mail for PR as it has become so rare. #measurepr

- 5:57 pm **lawfirmPRwriter:** RT @jimsterne: A6 Can be argued that as print readership declines, impact increases. When did you last receive hand-written note? Read it? YES! #measurepr
- 5:58 pm **annebuchanan:** Me, too. RT @lawfirmPRwriter: @MediaCollective Everything "depends" in sm. haha! Can be online all day & spin in circles =) #measurepr
- 5:59 pm **KateRobins:** @annebuchanan @jimsterne print on paper that people can compost and they'll subscribe to it! #measurepr
- 5:59 pm **ShannonRenee:** @jenzings "print" media includes paper & online versions of newspapers...their print & online influence gives way to "new media" #MeasurePR
- 5:59 pm **annebuchanan:** @lawfirmPRwriter @MediaCollective The more I learn about social media, the less I know. Sigh. #measurepr
- 5:59 pm **deannaboss:** case for traditional media relations RT @jimsterne: A6 Can be argued that as print readership declines, impact increases. #measurepr
- 5:59 pm **JourAlba:** I def maintain brand loyalties to those that make a personal effort RT @jimsterneWhen did you last receive hand-written note? #measurepr
- 5:59 pm **annebuchanan:** RT @KateRobins: @annebuchanan @jimsterne print on paper that people can compost and they'll subscribe to it! #measurepr
- 6:00 pm **mariano69:** RT @jimsterne: A6 Can be argued that as print readership declines, impact increases. When did you last receive hand-written note? Read it? YES! #measurepr
- 6:00 pm **jenzings:** @ShannonRenee Thxs--wanted to make sure I was clearly understanding the parameters. That's mixed up often (we track online media) #measurePR
- 6:00 pm **lawfirmPRwriter:** @shonali @jimsterne I almost don't want to share this. Feels like a big secret. lol (re direct mail) #measurepr
- 6:00 pm **shonali:** Q7 fm @Drafted_Boy: @jimsterne: In most mediums, demographics r imp. How to do on platforms (eg Twitter) where info isn't avble? #measurepr
- 6:00 pm **ShannonRenee:** RT @jimsterne: A6 I'm a believer in direct mail for PR as it has become so rare #measurepr [yes, folks don't believe, but direct mail works]
- 6:00 pm **Drafted_Boy:** RT @jimsterne - A6 I'm a big believer in direct mail for PR as it has become so rare. #measurepr
- 6:00 pm **lawfirmPRwriter:** RT @shonali: RT @jimsterne: A6 I'm a big believer in direct mail for PR as it has become so rare. #measurepr
- 6:00 pm **zjuul:** RT @jimsterne: A6 Can be argued that as print readership declines, impact increases. When did you last receive hand-written note? Read it? YES! #measurepr
- 6:00 pm **jimsterne:** RT @annebuchanan: @lawfirmPRwriter @MediaCollective The more I learn about social media, the less I know. Sigh (Yup!) #measurepr
- 6:01 pm **ShannonRenee:** @annebuchanan I'm a huge fan of direct mail...message delivery, fundraising, etc....it works #measurepr
- 6:01 pm **lawfirmPRwriter:** @annebuchanan @MediaCollective Crazy, isn't it? I always have about 20 "to do" windows open. smh #measurepr
- 6:01 pm **jenzings:** Path 2 enlightenment? RT @annebuchanan: @lawfirmPRwriter @MediaCollective The more I learn about social media, the less I know. #measurepr
- 6:01 pm **jimsterne:** A7 On SM, demographics give way to psycho graphics which are on constant display! Sentiment Segments #measurepr
- 6:01 pm **shonali:** RT @jimsterne: RT @annebuchanan @lawfirmPRwriter @MediaCollective The more I learn abt social media, the less I know. Sigh (Yup!) #measurepr
- 6:02 pm **JourAlba:** Excellent point! RT @suzielin Q6 Print stops being effective when it fully disappears. Until then it is important and effective #measurepr
- 6:02 pm **Drafted_Boy:** RT @shonali - Q7 from [me!]: In most mediums, demographics r imp. How to do on platforms (eg Twitter) where info isn't available? #measurepr
- 6:02 pm **lawfirmPRwriter:** RT @shonali: Q7 fm @Drafted_Boy: @jimsterne: In most mediums, demographics r imp. How to do on platforms (eg Twitter) where info isn't avble? #measurepr

- 6:02 pm **SuzieLin:** RT @jimsterne: A7 On SM, demographics give way to psycho graphics which are on constant display! Sentiment Segments #measurepr
- 6:02 pm **shonali:** RT @jimsterne: A7 On SM, demographics give way to psycho graphics which are on constant display! Sentiment Segments #measurepr
- 6:02 pm **ajefferrey1:** RT @jimsterne: A6 ... as print readership declines, impact increases. When did you last receive hand-written note? Read it? YES! #measurepr
- 6:02 pm **jimsterne:** A7 "Sentiment Segments" - just made that up - means groups and feelings shift constantly and we're not after #s but trends #measurepr
- 6:03 pm **MediaCollective:** @annebuchanan: @lawfirmPRwriter I hear you , need a "bestbuy like" SM buy back if tech changes program. #measurePR
- 6:04 pm **annebuchanan:** RT @jimsterne: A7 "Sentiment Segments" (just made that up)means groups and feelings shift constantly, not after #s but trends #measurepr
- 6:04 pm **ShannonRenee:** RT @shonali - Q7 from [me!]: In most meds, demographics r imp. How to do on platforms (eg Twitter) where info isn't available? #measurepr
- 6:04 pm **jimsterne:** A7 Here's best representation of realtime tweet tracking: <http://www.youtube.com/watch?v=sBF6PQnWpQc> #measurepr
- 6:04 pm **annebuchanan:** @jimsterne You should trademark that right away: Sentiment Segments. It's good! #measurepr
- 6:04 pm **lawfirmPRwriter:** @jimsterne That's a great description. Better blog about it before someone else claims it ;) "Sentiment Segments" #measurepr
- 6:04 pm **deannaboss:** Sentiment Segments. I like it... #measurepr
- 6:04 pm **ShannonRenee:** RT @jimsterne - A7 On SM, demographics give way to psycho graphics which are on constant display! Sentiment Segments #measurepr
- 6:05 pm **lawfirmPRwriter:** RT @jimsterne: A7 "Sentiment Segments" - just made that up - means groups and feelings shift constantly and we're not after #s but trends #measurepr
- 6:05 pm **shonali:** Copyright it! RT @jimsterne: A7 "Sentiment Segments" (just made up) => groups, feelings shift constantly, not after #s but trends #measurepr
- 6:05 pm **Drafted_Boy:** RT @jimsterne - A7 "Sentiment Segments" - means groups and feelings shift constantly and we're not after #s but trends #measurepr
- 6:05 pm **shonali:** RT @jimsterne: A7 Here's best representation of realtime tweet tracking: <http://www.youtube.com/watch?v=sBF6PQnWpQc> #measurepr
- 6:06 pm **JourAlba:** Thnks 4 allowing me 2 participate in #measurepr, learned a lot from @jimsterne and others. I will definately participate again. Off 2 class
- 6:06 pm **jimsterne:** A7 SentimentSegments.com is available... who wants it?? #measurepr
- 6:06 pm **ShannonRenee:** RT @jimsterne: A7 "Sentiment Segments" (just made up) => groups, feelings shift constantly, not after #s but trends #measurepr
- 6:06 pm **ajefferrey1:** RT @jimsterne: A7 On SM, demographics give way to psycho graphics which are on constant display! Sentiment Segments #measurepr
- 6:07 pm **SuzieLin:** RT @jimsterne: A7 "Sentiment Segments" just made that up -means groups & feelings shift constantly & were not after #s but trends #measurepr
- 6:07 pm **Drafted_Boy:** RT @jimsterne - A7 "Sentiment Segments" (just made that up) means groups and feelings shift constantly, not after #s but trends #measurepr
- 6:07 pm **MediaCollective:** RT @shonali: RT @jimsterne: A7 Here's best representation of realtime tweet tracking: <http://www.youtube.com/watch?v=sBF6PQnWpQc> #measurePR
- 6:07 pm **shonali:** @JourAlba Great to see you here! #measurepr
- 6:07 pm **lawfirmPRwriter:** @jimsterne Ha! Is that a swarm? (re best representation of realtime tweet tracking) #measurepr
- 6:07 pm **shonali:** Wow, that was a great chat. Thanks so much @jimsterne - and all for hanging around even though we're past time. #measurepr
- 6:08 pm **ajefferrey1:** RT @jimsterne: A7 "Sentiment Segments" - means groups and feelings shift constantly and we're not after #s but trends #measurepr

6:08 pm **jimsterne**: Totally, awesomely, massively my pleasure. Thanks for having me! #measurepr

6:08 pm **shonali**: If you enjoyed @jimsterne's smarts today (how could you NOT?!) check out #emetrics <http://bit.ly/fRybiv> esp if in Bay Area. #measurepr

6:08 pm **shonali**: Personal plug for #emetrics - I spoke last year and it's AWESOME. And @jimsterne tells me @kdpaine is speaking. So go register! #measurepr

6:09 pm **annebuchanan**: Thank you@shonali @jimsterne and fellow #measurepr tweeps. Always a thought-provoking hour!

6:09 pm **SuzieLin**: Great chat today! Thank you @shonali and @jimsterne #measurepr

6:09 pm **lawfirmPRwriter**: @shonali @jimsterne Yes, thank you. This was my first time attending this chat - well worth it! #measurepr

6:09 pm **MediaCollective**: @shonali better hurry @jimsterne someone in the wine or pond draining industry might like that one #measurePR

6:09 pm **shonali**: Here's the link again for #emetrics, in case you joined the chat late: <http://bit.ly/fRybiv> Go go go go go! #measurepr

6:09 pm **shonali**: Thanks again, @jimsterne - we want to have Jim back, right tweeps? #measurepr

6:10 pm **jimsterne**: @shonali Thanks for the plug! See you at #eMetrics in SF March 13-17 <http://bit.ly/fRybiv> #measurepr

6:10 pm **annebuchanan**: Yes, please. RT @shonali: Thanks again, @jimsterne - we want to have Jim back, right tweeps? #measurepr

6:10 pm **ajeffrey1**: RT @jimsterne: A7 Here's best representation of realtime tweet tracking: <http://bit.ly/gBCj69> #measurepr

6:10 pm **shonali**: Thanks so much all for joining & sharing great thoughts & energy. Recap/transcript up soon. The "official" chat's now over. #measurepr

6:10 pm **SuzieLin**: Yes! RT @shonali: Thanks again, @jimsterne - we want to have Jim back, right tweeps? #measurepr

6:10 pm **lawfirmPRwriter**: @shonali @jimsterne Definitely. #measurepr

6:11 pm **dfriez**: Thanks, all! RT @shonali: Thanks so much all for joining & sharing great thoughts & energy. #measurepr

6:11 pm **shonali**: @jimsterne I know it will rock. Thanks again! #measurepr

6:11 pm **MediaCollective**: Thanks for your time & sharing @jimsterne and fearless leader of Pr tweets host @shonali #measurePR

6:11 pm **jimsterne**: Many thanks - Please consider my arm well twisted! "I'll Be Back!" #measurepr

6:11 pm **shonali**: @MediaCollective Ha, that's a good one. :p @jimsterne #measurepr

6:12 pm **shonali**: W00t! RT @jimsterne: Many thanks - Please consider my arm well twisted! "I'll Be Back!" <<no "hasta la vista" for Jim. :p #measurepr

6:13 pm **SuzieLin**: @deannaboss @dfriez @jimsterne @shonali @JourAlba @lawfirmPRwriter @annebuchanan Thanks for a great chat today #measurepr

6:13 pm **MediaCollective**: @lawfirmPRwriter Im with you on the multiple tabs, bigger monitors are like getting a bigger purse - fills up quick #measurePR

6:14 pm **Drafted_Boy**: Thanks to @jimsterne, @shonali & the rest of the #measurepr group for making my 1st #measurepr session a memorable one!

6:14 pm **shonali**: #measurepr totally RAWKED today with @jimsterne. Now I need to come down from that high. See you in a bit!

6:14 pm **deannaboss**: thank you @jimsterne @shonali for another lively #measurepr chat.

6:31 pm **MediaHorizons**: RT @jimsterne: A6 I'm a big believer in direct mail for PR as it has become so rare. #measurepr

7:25 pm **ThePRCoach**: Must-read: #PR Measurement Formula #Fails? #measurepr smmeasure <http://bit.ly/gFzdHa>

7:33 pm **deannaboss**: must read the comments too... RT @ThePRCoach: Must-read: #PR Measurement Formula #Fails? #measurepr smmeasure <http://bit.ly/gFzdHa>

- 7:36 pm **lawfirmPRwriter:** RT @deannaboss: must read the comments too... RT @ThePRCoach: Must-read: #PR Measurement Formula #Fails? #measurepr smmeasure <http://bit.ly/gFzdHa>
- 7:59 pm **BuchananPR:** @lizcies Thanks for sharing the @IABUK social media measurement guide! We just discussed measurement in #measurePR.
- 8:14 pm **lizcies:** @buchananpr I saw the tweets today! Hoping to join #measurePR one of these days -- measurement very much appeals to my analytical side.
- 8:19 pm **lizcies:** Interesting... RT @theprcoach: Must-read: #PR Measurement Formula #Fails? #measurepr #smmeasure <http://bit.ly/gFzdHa>

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